

# CHAMBER CONNECTION

TO PRESERVE, PROTECT AND DEFEND THE FREE ENTERPRISE SYSTEM OF LYCOMING COUNTY

YWCA programs serve the community

Jasper Steel serves area with versatility

Leadership Lycoming welcomes Class of 2018

Breakfast to feature Eddie Murray



**STATE FARM**  
agent is happy in Montoursville



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# The Chamber View

Vincent J. Matteo, President/CEO



*"Let me tell you how it will be  
There's one for you, nineteen for me  
Cos I'm the taxman, yeah,  
I'm the taxman*

*Should five per cent appear too small  
Be thankful I don't take it all  
Cos I'm the taxman, yeah  
I'm the taxman*

*If you drive a car, I'll tax the street  
If you try to sit, I'll tax your seat  
If you get too cold I'll tax the heat  
If you take a walk, I'll tax your feet"*

Like the hit song by the Beatles, it appears taxpayers of today are in the same boat. With school boards, and county and local government raising taxes and fees at every turn, the last thing we need is a massive tax hike at the state level. But, if the Pennsylvania Senate has its way, that is exactly what every taxpayer, whether it is an individual, small or large business, will get. By the slimmest of margins (26 to 24), the Republican controlled Senate gave Governor Wolf his long sought after severance tax and, worse, a new 5.7% tax on natural gas bills and a ½% increase on electric bills and an increase in telephone bills. So, if the Senate plan becomes law,

if you want to turn on your lights, heat or cool your house, or call Mom on Mother's Day, you better pony up. And, how does the Majority Leader of the Senate explain these increases? According to reports from several sources, he said they had "held the line" on new taxes as long as they could and going on to say that if they did not raise these taxes, they might not be able to avoid a freeze on some government spending. Sorry, Senator – but with all due respect – what is wrong with freezing some government spending? Or, how about actually cutting some government spending and letting the citizens of the Commonwealth keep more of the money they worked to earn instead of redistributing it? He also is reported as saying they were sent to Harrisburg to make some hard decisions. That would be correct, but my guess is many of the decisions the citizens of Pennsylvania expected them to make was on what to cut – not on how to take more of their money. If I sound upset about this vote, it is because I am; upset and disappointed.

The severance tax is another matter. I oppose a severance tax because it may cost jobs and it will also be another cost passed on to consumers at some point along the line. However, I am told that there has been a change or loosening in some regulations that may, to some extent, make it easier (and perhaps cheaper) to extract

natural gas. If that is true and I have my doubts, I could be convinced that the severance tax will not be as harmful as ones that had been proposed earlier. Of course, the environmental extremists are already screaming about the loosening of these regulations, but that is their norm, everything is going to destroy the environment – yet nothing seems to happen from drilling – just false claims by so-called progressives – who fight anything and everything just so they can see their names in the paper and raise some more money for their extremist causes. For ten years or more we have heard how fracking is going to destroy our environment and our future, yet there is no scientific evidence to support their claims. The fish still swim, the birds still fly (unless they are killed by the "environmentally friendly" windmills) and the air is still as breathable as it was when this all started. In addition, according to some reports, these so-called "environmental advocates" say these changes should be challenged in court. Of course they do, the new tactic is since they cannot win at the ballot box, they try to win in the courts. I guess I digressed a little – sorry – but I grow weary of their chicken little tactics and the unnecessary costs being added to government.

Back to the budget. The Senate passed budget is going to have some tough sledding ahead in the House of Representatives;

and that is a good thing. Not only are they raising taxes, the Senate legislation also calls for massive borrowing against the tobacco settlement to balance the budget. I believe it calls for borrowing some \$1.2 billion. How is that type of borrowing going to solve our structural deficit if we do not curb our spending? Before we are hit with more taxes I believe two things must happen: first, once and for all let's have real tax reform – not gimmicks but real honest tax reform that impacts not only the state, but the county and local level as well. Second, let's go department by department with real, unbiased experts, and look at what is being spent and where we can cut. I believe in safety nets

for those in need, but I do not believe in giving hand-outs to those who can help themselves but refuse to do so. There is no doubt in my mind that cuts can be made if the will to do it is there. The people of Pennsylvania and the job producers of Pennsylvania deserve better than they are getting. I am urging every member in the Pennsylvania House of Representatives to demand better and I am asking our two Representatives from Lycoming County, Garth Everett and Jeff Wheeland to do all they can to either stop, or significantly lower, the negative impact the Senate passed budget will put on every Pennsylvanian.

And that's the Chamber View.

## Revolving Loan Fund

To assist businesses with their financial needs for construction, renovations, equipment purchases and working capital. Information and applications available online:

[www.williamsport.org](http://www.williamsport.org)

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# Grand Slam Breakfast



Presented by:

UPMC  
HEALTH  
PLAN

Thursday, August 17, 2017

Genetti Hotel & Suites

Breakfast 8:00 AM • Program begins at 8:30 AM

The Williamsport/Lycoming Chamber of Commerce and its Lycoming County Visitors Bureau invite you

to join us as we mark the opening day of the Little League World Series® with our annual *Grand Slam Breakfast*. This event culminates in a highly engaging question and answer session with Grand Slam Parade Grand Marshal, Hall of Fame and Baltimore Oriole First

Baseman **Eddie Murray**



Williamsport Crosscutters Gabe Sinicropi will be emceeding the event. WBRE will also be there covering the breakfast for their broadcasts that day. Time permitting, questions from the audience will be fielded.

<b>Green Monster Seating for 8:</b>	Chamber Member \$140	Other \$160
<b>Dugout Box Seating for 4:</b>	Chamber Member \$75	Other \$80
<b>General Admission Seating:</b>	Chamber Member \$20	Other \$25



Game Day Sponsor



Register by calling 570-326-1971 or at [www.williamsport.org](http://www.williamsport.org)



2017

## Montoursville Chamber of Commerce Summer Picnic



~5647 State Route 87, Williamsport~

Tuesday, August 15<sup>th</sup> - 5pm to 7pm

Appetizer Buffet ~ Cash Bar

Sponsored By:

*Nevills Flowers*



Kindly RSVP by Friday, August 11th

\$15 per person

Call the Chamber at 570-326-1971 or register online at  
[www.williamsport.org](http://www.williamsport.org)

(NOTE: No refunds can be issued unless cancellation is made 24 hours prior to the event.)



## THE 28TH ANNUAL CHAMBERLINKS GOLF OUTING

FRIDAY, SEPTEMBER 1, 2017

WHITE DEER GOLF COURSE

REGISTRATION 7:30AM - TEE OFF 8:30AM

RAIN DATE: FRIDAY, SEPTEMBER 29, 2017



Official Hole in One Sponsor:



Event Sponsor:



Tent Sponsor:



### 2017 CHAMBERLINKS GOLFING OPPORTUNITIES

\$1750	<b>TOURNAMENT SPONSOR</b> Includes Two foursomes, premium sign placement and name featured on all printed material
\$1600	<b>LUNCH SPONSOR</b> Includes One foursome, premium sign placement and name featured on all printed material
\$1350	<b>TENT SPONSOR</b> Includes One foursome and a professional sign at the lunch tent.
\$1000	<b>BREAKFAST AND BEVERAGE SPONSOR</b> Includes One foursome and a professional sign.
\$800	<b>CONTEST HOLE SPONSOR</b> Includes One foursome and a professional sign on a contest hole.
\$650	<b>TEE SPONSOR</b> Includes One foursome and a professional sign.
\$250	<b>FLAG SPONSOR</b> Purchase a flag on a hole with your company name and sponsor year.
\$500	<b>FOURSOME ONLY</b>
\$125	<b>INDIVIDUALS ONLY</b>

All golfers receive a Mulligan, an extra 50/50 and Chinese Auction ticket and entry for the Pot 'O Gold.

To register, call the Williamsport/Lycoming Chamber of Commerce at 570-326-1971 or register online at  
[www.williamsport.org](http://www.williamsport.org)

REGISTRATION TAKEN ON FIRST COME, FIRST SERVED BASIS



## Upcoming Ribbon Cuttings & Open Houses

**Family Promise** - 817/819 Park Place, Williamsport  
Tuesday, August 8, 2017

Tour the newly remodeled 2 unit home to be used for Transitional Housing  
*Open House - Noon - 1pm - Ribbon Cutting @ 12:15pm*  
*Light refreshments will be served*

**Ed's Market** - 1200 Franklin Street, Williamsport  
Saturday, August 12, 2017

Join Tom & Peachie O'Connor and new owners Mike & Nisha Patel to celebrate their Grand Opening!  
*Open House - 10am-2pm - Ribbon Cutting @ 10am*  
*Sample delicious food and receive discount coupons for your next visit!*

**Rise & Shine Nutrition** - 11 West Fourth Street, Williamsport  
Friday, September 8, 2017

A community club for anyone interested in good health & nutrition. We offer healthy meals, energizing teas, free wellness evaluations, nutrition coaching, Weight Loss Challenges, FREE Fit Camps, and much more!  
*Open House - 11am-1pm - Ribbon Cutting @ Noon*  
*Samples & light refreshments will be served*

# Welcome New Chamber Members!

## Central Pennsylvania Rehabilitation Medicine

Dr. Edwin Roman  
1009 Broad Street, Suite 1  
Montoursville, PA 17754  
570-601-4722  
*Healthcare-Physicians*

### Dolly's Diner

Ron Ininger  
1849 East Third Street, Suite 2  
Williamsport, PA 17701  
570-326-4223  
*Restaurants/Cafes/Taverns*

### Downtown Poppy

Jule Hanford  
6 West Fourth Street  
Williamsport, PA 17701  
570-916-5449  
*Retail Shopping*

## Ed's Market

Mike Patel  
1200 Franklin Street  
Williamsport, PA 17701  
570-666-3933  
*Grocery*

## Heartland Payment Systems

Christal Walls  
1206 Faxon Parkway  
Williamsport, PA 17701  
540-742-1759  
www.heartlandpaymentsystems.com  
*Payroll Processing*

## Ironcutter Creative

Alivia Tagliaferri  
1029 Penn Street  
Williamsport, PA 17701  
570-220-0026  
www.ironcuttercreative.com  
*Advertising Agencies*

## Jason Eberhart - State Farm

Jason Eberhart  
265 High Street  
Jersey Shore, PA 17740  
570-865-5191  
www.insurejerseyshore.com  
*Insurance Agencies*

## Keystone Center of Integrative Wellness

Maria Davis  
21 State Avenue, Suite 102  
Carlisle, PA 17015  
717-385-7760  
*Health & Wellness Products*

## Lycoming-Clinton Joinder Board Programs

Keith Wagner  
200 East Street  
Sharwell Building  
Williamsport, PA 17701  
570-323-6467  
www.joinder.org  
*Human Services*

## MedStaffers

Alison Kephart  
701C South West Street  
Carlisle, PA 17013  
www.medstaffers.net  
*Healthcare-Home Health Care*

## The Muncy Bank & Trust Company-Linden Branch

Bill Burget  
7520 South Route 220 Hwy  
Linden, PA 17744  
570-398-1234  
www.muncybank.com  
*Banks/Financial Services*

## PA Employers Healthcare Alliance

Harold Kropp  
100 Maynard Street  
Williamsport, PA 17701  
570-326-5146  
*Non-Profit Organization*

## Rise & Shine Nutrition

Lindsey Paulhamus  
11 West Fourth Street  
Williamsport, PA 17701  
570-326-1626  
www.riseandshinenutrition.com  
*Health & Wellness Products*

## Welliver

Christopher Morral  
460 Market Street  
Williamsport, PA 17701  
570-439-1393  
www.buildwelliver.com  
*Contractors-Commercial/  
Residential*

## Williamsport Community Concert Association

Cynthia Staiman Vosk  
P.O. Box 1685  
Williamsport, PA 17703  
570-505-2485  
www.williamsportcommunityconcerts.org  
*Entertainment/Arts/  
Amusements*

Interested in joining the Chamber?  
Call Carroll Pawlikowski at 570-326-1971.

## Chamber Members, Join Us...

### Henry Street Partnership PM Exchange

Thursday, August 10, 2017  
180 Henry Street, Jersey Shore



Join us for a fun evening at Henry Street Partnership! Together with the Williamsport/Lycoming Chamber of Commerce and the Clinton County Economic Partnership, Henry Street Partnership is planning a PM Exchange/Time Out! Come and see our facility in South Avis, while enjoying some hors d'oeuvres, cocktails and meeting with friends from the community!

### The Muncy Bank & Trust Company Linden Branch PM Exchange

Thursday, August 31, 2017  
5:00-7:00pm

7520 South Route 220 Hwy., Linden

The Muncy Bank & Trust Company is excited to bring Muncy Bank hometown banking to western Lycoming County. Come Home to Muncy Bank while enjoying good food, reminiscing with old friends and establishing new relationships.



Call the Chamber of Commerce today at (570) 326-1971 or  
visit [www.williamsport.org](http://www.williamsport.org) to make your reservations.

## Chamber Member Discount

*Working to meet the needs of our members*



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### Workforce Development

JumpWireless.org is a non-profit organization dedicated to bridging the digital divide by providing the *Boundless Opportunities* of high-speed, affordable Internet services and free technology education.

Chamber members will receive a **20% discount** on a portion of JumpWireless.org programming—**JumpEDU**, JumpWireless.org **Learning Management Software System** which offers over 400 online tutorials for workforce development and training.

For more information please contact:

**JumpWireless.org**  
(844) GET-JUMP  
[www.JumpWireless.org/jumpEDU](http://www.JumpWireless.org/jumpEDU)

Williamsport/Lycoming Chamber of Commerce - 102 West Fourth Street - Williamsport, PA 17701  
(570) 326-1971 - [www.williamsport.org](http://www.williamsport.org)

For a complete list of upcoming Chamber events, visit [www.williamsport.org](http://www.williamsport.org).

# Ribbon Cuttings/Open Houses/PM Exchanges

## Horsepower Harley-Davidson PM Exchange



*Congratulations to Horsepower Harley-Davidson for hosting a PM Exchange. Attendees had the chance to look around the store at all the Harley equipment and apparel. Presenting a Certificate of Appreciation is (l to r) Will Daniels, Membership Development & Retention Committee to Andrea Hughey, Brian Boughter, Melissa VonStein, Jake Schmidt, Stephanie Delaney, Kim Dugan, and Corbin Leiby.*

## Grampian Hills Apartments PM Exchange



*The rain ended in time for Grampian Hills Apartments to host Chamber members for an outdoor PM Exchange in July. Attendees were given a tour of the community room, the fitness center, and a two bedroom apartment. Presenting a Certificate of Appreciation for hosting a PM Exchange is Debra Rozyckie, (r), Membership Development & Retention Committee to (l to r) Stephanie Kepner, Lorrie Howe, Chuck Hutchins, Eva Waldman, Manager, Derek Frantz and Jim Moon. Thank you for a wonderful evening!*

## Jewel's Signature Cookin' Holds Ribbon Cutting and Open House



*Congratulations to Jewel's Signature Cookin' for the Open House and Ribbon Cutting in July. Cutting the ribbon is (l to r); Darnell Kirkland; Jewel Johnson, owner; Dolorosa Castro and Nancy Eischeid, Williamsport/Lycoming Chamber of Commerce.*

## Ribbon Cutting for New Trail at RiverFront Park



*Cutting the ribbon for the new Riverfront Park is (l to r); Matt Nickolaus, Eagle Scout; Rep. Jeff Wheeland; Paul Nyman, Loyalsock Township Supervisor; Joy and Jerry Walls, donor; Shannon Lukowsky, Recreation Director, Loyalsock Township; Marc Sortman, Loyalsock Township Supervisor; and Kolton Flook, Eagle Scout.*

# LEGACY MEMBER

## YWCA programs serve the community

By **MIKE REUTHER**  
mreuther@sungazette.com

With its outreach community programs, Liberty House and Wise Options, the YWCA has much to celebrate during its 125th anniversary next year.

“We want to hear from individuals involved in programming here so we can talk to them, learn from them and celebrate with them,” communications and development director Anna Thompson said.

Since 2003, Liberty House has served as a transitional housing program for homeless women and children in Lycoming County.

Wise Options is a safe haven and support service for county residents, providing help and hope to women, men and children surviving domestic violence, sexual assault and other violent crimes.

Free and confidential services are provided by Wise Options 24-hours a day, seven days a week.

Thompson said the YWCA works closely with police and various local organizations to form partnerships that enable the programs to work for those in need.

About 30 people are employed in the two programs which are housed at the YWCA building at — — W. Fourth St., Williamsport.

Between the two programs, some 140 people are served annually.

It’s been a busy year for the programs.

“Right now, Wise Options has no beds,” Thompson said.

Each of the program’s 20 beds were occupied as of late July, although the number of available beds have temporarily decreased due to renovations.

Amber Morningstar, program co-director said, it’s important that people realize that Wise Options is a 24-hour shelter.

“We are always there to help victims,” she said.

Thompson attributed the increased demand to per-



MIKE REUTHER/Sun-Gazette

**The YWCA has been serving the community for nearly 125 years. Its programs include the Liberty House, a transitional housing program for homeless women and children, and Wise Options, a safe haven and support service for men, women and children who are victims of domestic violence, sexual assault and other violent crimes. The staff, from left, includes: Amber Morningstar, program co-director; Anna Thompson, communications and development director; and Megan Bloom, communications associate.**

haps a greater public awareness of the services.

“Our programs continue to stay full, showing there is a need,” program co-director Tara Day-Ulrich said.

At the same time, it continues to be a struggle to ensure more people know about the programs.

“We are always looking for ways to better respond to the needs of homeless women and children in Williamsport,” she said. “Our dream for the future is the stigma for those who need the services will be erased.”

Wise Options helps victims find their next safe option for living, whether it’s a return to home or another location.

“We can help them find employment or to go about finding a job,” Thompson said.

The program includes community education with outreach to schools, churches and groups on topics

such as sexual assault awareness, anti-bullying, self-esteem and other issues.

Beyond providing temporary shelter, Liberty House helps provide people with the tools they need for self-sufficiency to make a successful return to the community.

Much of the funding for the programs comes from the federal Department of Housing and Urban Development and the United Way.

The Boutique, an on-site second hand clothing store, also helps raise money for the programs.

“It was created to provide reliable funding for the YWCA,” Thompson said.

The store, which takes donations, serves as a clothing outlet not only for those using the YWCA programs, but for the general public.

# More Ribbon Cuttings/Open Houses/PM Exchanges

## Family Promise PM Exchange



Family Promise of Lycoming County recently hosted a PM Exchange to show Chamber members exactly what they are all about. Attendees had the opportunity to tour the facility and see how families in need can obtain help with shelter, clothing, meals and more and how donations will help local families. Presenting a Certificate of Appreciation is Michelle Lawson, Membership Development & Retention Committee to (l to r) Melissa Magargle, Executive Director; Board Members Kristie Healy, Esther Horner and Jenny Hull (staff); Kathy Gudgel and Marilyn Ely; Dan Allison, Mary Ann Vance and Christine Rupert; Ryan Cioffi, Jack Rupert and Ken Healy. Thank you for opening your facility so we all can better understand the mission of Family Promise.

## Beiter's Home Center PM Exchange



Thank you to Beiter's Home Center for opening their doors to showcase their family business of over 50 years. Attendees had the chance to roam around the store and visit Echo Flooring. Presenting a Certificate of Appreciation is Vic Borgess, Membership Development & Retention Committee to (l to r), Eric, Angie and Rob Beiter. Thanks for a great evening!

## New Location Ribbon Cutting for Mary Kilgus



Congratulations to Mary Kilgus for cutting the ribbon on her new location. (l to r); Marc Drier, Esq.; Brittney Van, Staff; Mary Kilgus, Esq.; Vince Matteo, Williamsport/Lycoming Chamber of Commerce; and Bonnie Katz, Downtown Business Association.

## Ribbon Cutting for New Lakeview Apartments



Congratulations to Lakeview Apartments on the completed construction of their new apartments. Cutting the ribbon is (l to r): Tony Forino & Shawn Sweigart, Forino Construction; Bill Nye, Katherine Smith, & Erin Schulte, Berger Rental Communities; and Lynn Hansel, Lakeview Apartments.

# FEATURE MEMBER

## State Farm agent happy to be in Montoursville

By **MIKE REUTHER**  
mreuther@sungazette.com

**T**ony Dgien might be described as a State Farm Insurance lifer — someone who has been with that same highly recognizable company most of his life.

As an agent with his own State Farm office in Montoursville, he's happy and eager to help his many clients.

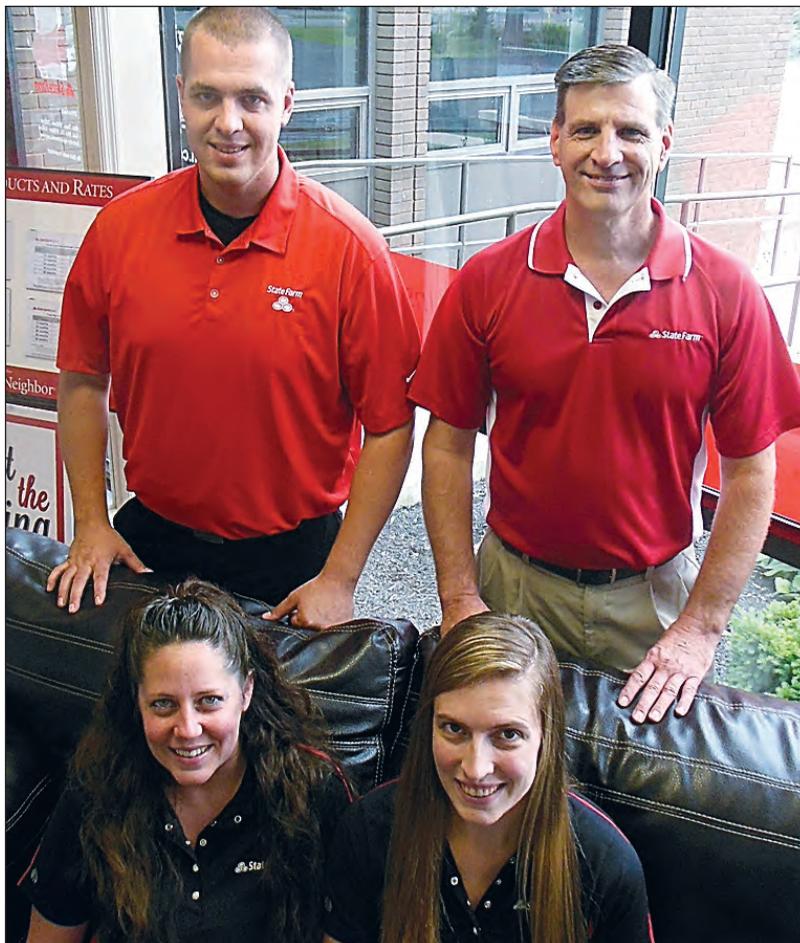
"We make it our business to learn from these customers," he said.

Dgien has been a State Farm agent for 15 years, but started with the company well before that, working in claims, agency management and other areas.

The Bloomsburg University graduate launched his State Farm career in suburban Philadelphia before returning to the region in 1991.

If you told me I was going to have my own office I'd say you were crazy," he laughed.

But that's exactly what happened. After all, the decision seemed



MIKE REUTHER/Sun-Gazette

**Tony Dgien's State Farm Insurance agency is located on Broad Street in Montoursville. In bottom row, from left, are Jolinda Bischof and Kim Perrotta. Standing are Mike Carter and Dgien.**

inevitable.

"I saw how agents were able to help people," he said.

He recalled the stress of opening his own office and learning what it took to be successful.

Looking back, he has no regrets.

State Farm, he explained, is an "agent-focused company" that really supports its people.

For Dgien, it would be hard to even imagine working for any other company.

He's able to help people with various types of insurance, including automobile, life and health.

"We are best known for auto," he said.

State Farm has its own bank, offering financing, loans, checking and other services.

"State Farm provides a lot of resources," he said.

Dgien's office at 1050 Broad St. employs three people.

"This is a great location," he said. "I moved here

(See STATE, Page 9),

**Anthony H. Visco, Jr. Architects**  
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## State Farm agent happy to be in Montoursville

(From Page 8)

three-and-a-half years ago from downtown.”

He draws his customers, many of whom have been with him for years, from Montoursville and surrounding communities.

Communication, he said, is the key to his business.

“We make it our job to talk to clients,” he said. “We don’t push our products.”

Dgien said he tries to keep in mind that all customers are different with unique concerns, and he makes it a priority to be available to his clients.

People are liable to call him anytime, from anywhere, including from the scene of an automobile accident.

“I give out my home number,” he said. “It’s in the book.”

Overall, the guy who made the decision to open up his own State Farm office likes the way things have worked out.

“People have been very receptive to me,” he said. “This business has grown every year. There’s the satisfaction you get almost every day when you help someone somehow.”



MIKE REUTHER/Sun-Gazette

**Tony Dgien takes a break from his work at his State Farm Insurance office. Dgien has been a state farm insurance agent for 15 years.**





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# Leadership Lycoming Welcomes the Class of 2018

The Selection Committee of Leadership Lycoming chose the class of 25 participants to represent the Class of 2018. The Leadership Lycoming Operating Committee is proud to announce the following to begin the program year beginning with an opening retreat in September.

Joe Balduino, Lycoming College  
 Matt Beatty, Hope Enterprises, Inc.  
 Matt Custer, Little League International  
 Philip Cyrus, Panda Patriot  
 Rob Dunkleberger, Lycoming College  
 Ivy Eldred, Community Services Group  
 Michelle Finn, Lycoming-Clinton Joinder Board

Jason Fischer, The Muncy Bank & Trust Company  
 Chad Greevy, IV, Loyalsock Township School District

Coleman Gregory, Larson Design Group  
 Sarah Kehres, Steinbacher, Goodall & Yurchak

Chris Kenyon, McCormick Law Firm  
 Laura Klym, BLAST Intermediate Unit 17

Chad Larson, Lycoming-Clinton Joinder Board

Katie Mackey, Pennsylvania College of Technology

Danielle Mattison, Wilkinson Dunn Company

Jeff McGinness, Pace O Matic, Inc.

Amber Morningstar, YWCA Northcentral PA

Jackie Oliva, River Valley Health & Dental Center

Kate Reese, Baker Tilly

Sam Sawyer, UPMC Susquehanna

Brian Schurr, Pennsylvania College of Technology

Stephanie Steinbacher, Susquehanna Health Foundation

Davis Swift, Camp Susque

Daryle Walton, Combined Insurance

## Leadership Lycoming Announces 2017-2018

### Operating Committee Members

#### Operating Committee:

Chair - Michael Pontious, USI Insurance Services  
 Vice-Chair - Sherry Paulhamus, Range Resources  
 Treasurer & Chair, Finance Committee - Sean Monahan, Baker Tilly

Heather Allison, Pennsylvania College of Technology  
 Donna Bastian, Community Representative  
 Carolyn Hawk, Lycoming County United Way  
 Kevin Hodrick, Berkshire Hathaway Home Services Hodrick Realty

Dennis Hosey, Keystone Advertising Specialties  
 Kate Hummel, Lycoming College  
 Gina Kennedy, Williamsport/Lycoming Chamber of Commerce

Brian McClintock, Little League International

Rene McKibben, Residence Inn

Drew Mounsey, RDJ Enterprises

Emilie Pearson, McCormick Law Firm

Karen Retorick, Community Services Group

Michele Rozenberg, Community Services Group

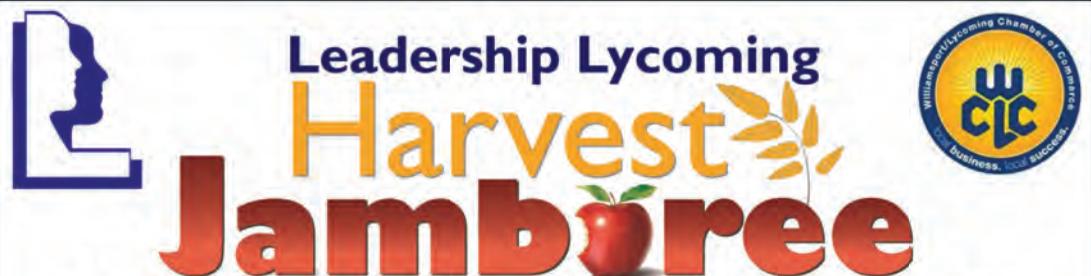
Sherry Watts, UPMC Susquehanna

Tanya Weber, Hope Enterprises

Vince Matteo, President/CEO, Williamsport/Lycoming Chamber of Commerce

Mike Gaetano, Vice-Chair, Williamsport/Lycoming Chamber of Commerce, The Hartman Group

Sharon Jones, Leadership Lycoming Coordinator, Williamsport/Lycoming Chamber of Commerce



**Sunday, October 29, 2017 • 2:00pm - 5:00pm**

Herman & Luther's • 787 Route 87, Montoursville

*A fun, family fall event not to be missed!*

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- Hayrides
- 50/50 Raffles
- Candy Corn Count
- Kids Corner Activities
- Popcorn
- Costume Parade
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- And More!



**Leadership Lycoming Harvest Jamboree**  
 Sunday, October 29, 2017

Adults \$35/pp — 12 and under \$15/pp — 5 and under FREE

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For more information on the sponsorships or to register, watch for your flyer in the mail, call the Chamber at 570-326-1971, or register online at [www.williamsport.org](http://www.williamsport.org).



## Investing in LOCAL COMMUNITIES

**Williams is committed to investing in Pennsylvania communities.**

Our WillShop Local app will connect local businesses to construction contractors working in the Atlantic Sunrise project area.

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# Jasper Steel serves area with versatility

By CARA MORN-  
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Since 1999, Jasper Steel Fabrication, Inc., has served the area as a premier custom, structural and bridge fabrication shop.

"We're a custom and structural steel fabrication for all types of industries and applications," said Nathan Jasper, project manager.

Jasper Steel Fabrication, Inc., of 701 First St., also has the capabilities and experience to refurbish and repair existing structures and equipment.

"We normally work for businesses, contractors, construction companies and other fabricators," said Dina Palmer Wascher, operations manager. "We can fabricate anything up from handrailing up to huge bases. We do platform stairs, handrail, all types of different fabricated products. Sometimes we work for bigger fabricators who get really busy, and we help them keep up with their schedule."

She said they offer high quality products.

"The reason people keep coming back to us is because we provide a quality product on time. We've never had a backcharge," she said. "We've never had an issue with that."

"We take the steps in



CARA MORNINGSTAR/Sun-Gazette

**In photo above, Nathan Jasper, project manager, left, and Timothy Jasper, president, right, are pictured at Jasper Steel Fabrication, Inc., 701 First St. In photo at right, Tyler Sabo, welder, works on a project.**

the shop to prevent that. We have a really strict quality control in the shop to make sure we don't end up with backcharges," Nathan Jasper said.

Many of the projects, like stairs or handrails, can go in or outside buildings. They can help build steel structure elements to buildings as well.

They have an 18,000 square foot shop with 6 overhead cranes, 30 ton lifting capacity and 23 foot working height. They specialize in stairs, handrails, platforms, crossovers, ladders, pipe

supports and skids. All stairs, platforms, handrails and ladders are OSHA compliant.

"Jasper Steel has been in business for 18 years, and it's locally owned," Wascher said.

She said that it started by Timothy Jasper, president. He had been a former welder and worked for Palmer Industrial Coatings, Williamsport.

"When they closed their shop, then he started his own business," Wascher said. "He used to build bridges and bigger structures ... now he usually builds customized fabrications."



Now that Timothy Jasper is semi-retired, Washer helps run the business.

"From the payroll to the accounting, everything, I take care of everything for the busi-

ness," she said.

She said there are approximately 10 employees. They also offer machining, abrasive blast cleaning, powder coating, NDT testing and stress relieve.

Nathan Jasper said that people choose Jasper Steel for the quality.

"(They want us) for our track record for a quality product, on time deliveries and we go the extra mile to make sure our customers are happy with what we have to offer them," he said.

In a typical day, Nathan Jasper looks out for all the projects.

"I oversee the shop, oversee the projects that go on. I also do estimating and take on materials for upcoming jobs," Nathan said. "I line up upcoming projects going into the shop."

He said that so far this year, the shop had taken on over 20 projects. The amount of projects vary with the size as the shop can handle small jobs to large projects that require months.

"The amount of jobs a year varies. We can have two or three jobs that carry us through most of the year that are a big contract or we can have 50-100 smaller jobs that are smaller contracts keeping us busy," he said.

For more information, visit [www.jaspersteel.com](http://www.jaspersteel.com) or call 570-329-3330.

# NEW MEMBER

## Ironcutter Creative specializes in telling stories

By CARA MORNINGSTAR  
cmorningstar@sungazette.com

**I**roncutter Creative, 1029 Penn St., is a business that meets with clients to help tell their stories through media.

“We really specialize in video production, high quality broadcast video production,” said Alivia Tagliaferri, chief creative officer. “We do a lot of documentary filmwork, a lot of documentary style video projects anywhere from small businesses, nonprofits to large businesses as well.”

She said she also plans to tie in gala events as well.

“Anybody or anything that wants to tell their story,” she said. “I think that’s what makes us unique. We focus on the story and bringing that story out because that’s what connects people. That connects people to a project, person, thing or mission. If they can tell their story to others, that’s the takeaway.”

From working on films that will be broadcasted on television to working on videos for social media to even designed posters, Ironcutter Creative works to let the client tell their story.

“We do the concept, the development, all the preproduction. Often times there will be a client that has a story they want to tell, a product or project they want to highlight, and so we work with the client to understand what are the key themes? What is the passion behind it?” she said. “Whatever they want to convey, from there, it’s a reality based approach ... I call it the real reality television.”

She said the documentary style captures the real elements of what actually happens.

“It’s somewhat planned because we know that’s what they do, but we ask them to recreate what it is they do. We’ll capture it in a way that people can experience it like we’re experiencing it,” she said.

“We’ve gone from doing standard, almost documentary elements, but we’ve started incorporating some narrative elements as well,” said Conner Shultz, associate director. “We’re focusing more on the entire package of what a campaign is for something. So if you’re building a brand, going out to set up a market to appeal to people ... we help not only craft the final product that they see, but we work with you to end up with a campaign that’s cohesive



CARA MORNINGSTAR/Sun-Gazette

**Alivia Tagliaferri, chief creative officer, and Conner Shultz, associate director, discuss upcoming projects of Ironcutter Creative at a recent creative meeting at Brandon Park.**

on all fronts.”

Tagliaferri said they often make social media packages that allow clients to put videos on Facebook, LinkedIn, websites or other places online.

“We specialize in giving you a full package to tell your story in different ways and in different mediums,” she said.

Shultz said there’s nothing like having videos professionally done, rather than by just anyone taking video.

“The quality level that you get from stuff like that is not up to par to what you can do with someone who knows what they’re doing,” he said. “Between Alivia and myself, I think we have a pretty decent amount of experience that looks and feels and accomplishes exactly what you’re looking for when you get a video package.”

Shultz said that like a metal shop, nothing is wast-

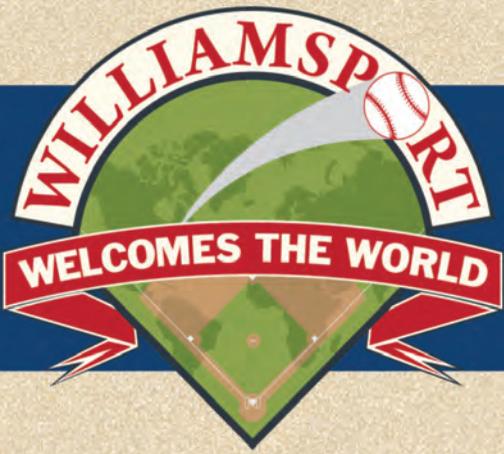
ed at Ironcutter Creative.

“The reason that I named it Ironcutter is that that’s the translation of my last name,” Tagliaferri said. “Tagliaferri literally stands for the cutters for iron. It was the guild of iron smiths that made the weaponry for the Roman army, and they followed the army all around the Empire.”

She said this connection made them thrive.

“It wasn’t people that were related to each other by name, they were related by guild, profession and skill. They were the ironcutters. I wanted to be able to tell that story,” she said. “I really appreciate working with Conner because he really understands the construct of story, as do I.”

For more information, visit [www.ironcuttercreative.com](http://www.ironcuttercreative.com) or call 570-220-0026. Tagliaferri can also be reached through email at [alivia@ironcuttercreative.com](mailto:alivia@ironcuttercreative.com).



This event is brought to you through the partnership of the City of Williamsport and Williamsport/Lycoming Chamber of Commerce

Join us on Friday, August 25th in downtown Williamsport for the 8th Annual Williamsport Welcomes the World street festival. Live bands will be performing throughout the evening along with plenty of kids activities and food vendors. Downtown merchants will all be open throughout the evening offering special discounts with a pin. Only 750 Williamsport Welcomes the World pins will be available that evening with a \$5 purchase from participating merchants.



2017 Pin

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# 13th Annual *Grand Slam* Parade Sponsors

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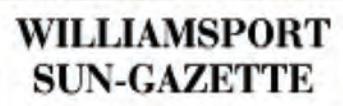
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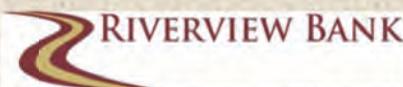
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# Come Out On Wednesday August 16 For the 13th Annual



Join us as we welcome the 16 teams on Wednesday August 16th and celebrate their arrival to Williamsport for the 2017 Little League World Series®. Pre-parade activities in downtown Williamsport begin at 4:00PM. The parade officially steps off at 5:30PM. The parade route runs from Susquehanna and West Fourth Streets proceeding east through the Millionaires' Row National Historic District and finishes at Market and West Fourth Streets in downtown Williamsport.



We've got as Parade Grand Marshal, Hall of Fame and Baltimore Orioles First Baseman Eddie Murray along with many new parade entries. Highlights include 9 high school bands, several local bands along with 3 Philadelphia Mummers bands. On top of that we've got local dance troupes, performers and cheerleaders, along with new floats from area and national business.

Claim your spot early along the route and make time to stop by one of the downtown restaurants while doing some shopping as well. Vendors will also be available during the

parade with their food and wares. This year's parade will be broadcast live on **WBRE TV-28.**



The Grand Slam Parade is produced by the Lycoming County Visitors Bureau, a program of the Williamsport/Lycoming Chamber of Commerce.

