

# CHAMBER CONNECTION

TO PRESERVE, PROTECT AND DEFEND THE FREE ENTERPRISE SYSTEM OF LYCOMING COUNTY

**Adelphoi Village mission:  
Helping children**

**Covenant Builders: Kitchen,  
bath specialists**

**Chamber Holds Annual  
Meeting**

**Welcome New Members**



**ECM REALTY** provides  
best in property management



# The Chamber View

Vincent J. Matteo, President/CEO



It is said the worse thing about January is that February comes after it. Well, from a weather standpoint that is often true. Let's hope from every other perspective February is a great month.

January saw the start of a new year, but before getting into it full steam ahead, the Chamber paused for its Annual Meeting and Awards Banquet where we reviewed 2017 and honored some local businesses and business people for their accomplishments. We also saw the "passing of the gavel" from one Chamber Chairman to a new one. All important tasks to conduct.

The luncheon was a huge success with over 250 Chamber members in attendance, it was one of our largest ever. The meeting, held at the Genetti Hotel in downtown Williamsport, started with a 13-minute video highlighting the Chamber and its affiliates and all that was accomplished in 2017. We then turned to honoring some worthy businesses and business people. Receiving the "Emerging Business of the Year" was Accelerated Speed Dynamics. Receiving the "Large Business of the Year" was PMF Industries and the "Small Business of the Year" was awarded to Keystone Advertising Specialties. The Fourth Annual President's Award for outstanding, long time

service to the Chamber was presented to Paul H. Rooney, Jr. Mr. Rooney has served in a variety of capacities as a volunteer for the Chamber for over twenty years and is a most deserving recipient.

Roger Jarrett of RDJ Enterprises and John Houser, President of Lundy Construction Company, were honored as outgoing Chairs of the Chamber of Commerce and the Industrial Properties Corporation respectively. Both gentlemen served two years in their roles. The gavel was passed from Chamber Chairman Roger Jarrett to Mike Gaetano, President of The Hartman Agency. Joining Mike as officers of the Chamber for 2018 will be Larry Allison, Jr., President of Allison Crane and Rigging as First Vice Chair and Robert Glunk, President/CEO of The Muncy Bank & Trust Company as Second Vice Chairman. Bill Henderson, Vice President and CFO of Beiter's Home Center was re-elected as Treasurer. The Chamber has a strong volunteer leadership team in place once again.

With 2017 "in the books" as the saying goes, it is time to turn our complete attention to 2018 and there is a good deal to work on. With the economy on the rise nationally, we are optimistic that the new year will bring new economic opportunities to Pennsylvania and Lycoming County. But we must be prepared. Part of being prepared is to

have a vision of where you want to go. The Chamber operates on an annual business plan we call our Plan of Action. The Plan is the work of our volunteers and staff and contains all we hope to accomplish as well as the budget required to do so. We also operate under a three-year Strategic Plan. 2018 is a year when our volunteers will be rewriting our Strategic Plan for the next three years. We believe strongly that you cannot maximize your efforts and take advantage of opportunities if you have not planned well. This is not only true for the Chamber, it is true for any business and for government as well. An article in the January 30th edition of the Williamsport Sun-Gazette reported that County Transportation Planner Mark Murawski and the Williamsport Area Transportation Study Technical Committee were hoping to perform a "land use and transportation" impact study to determine what impact the eventual completion of the Central Susquehanna Valley Thruway Project will have on traffic and what impact that additional traffic will have on Lycoming County. While it may sound like the estimated cost of \$100,000 is a lot of money, in this case I believe it would be money well spent. The Thruway Project will have a great impact on traffic patterns in our region and with that impact will come potential growth and new jobs. However, there can and prob-

ably will be some negative impacts as well. With the proposed study, it is hoped that our area will be able to take better advantage of the positive impacts and minimize any negative ones. It is the prudent thing to do. Poor or no planning can lead to outcomes that will have a negative impact for decades. I believe because the Chamber and Lycoming County planned for the natural gas industry coming to our area, we were able to take great advantage of what this new industry brought to our area and minimize the negative impacts other regions, who were not prepared, experienced. While you can, at times, over plan, to not plan at all is an even bigger mistake.

So, 2018 is in full swing and we are looking forward to a successful year. We are excited about some new programs and projects we are working on such as the Drum Corps Associates World Championship to be held here on Labor Day Weekend and we are

also excited about the opportunity the increase in economic activity may bring. We are also mindful of the loss of retail jobs in our area - a problem most of America, especially in smaller markets like ours, is experiencing. That is an economic trend that cannot be stopped. Just as the large stores abandoned downtowns for the suburbs in the Sixties and Seventies, shoppers are abandoning larger brick and mortar stores for the convenience of shopping at home. While we cannot stop it, we all can work to minimize the impact of losses and hopefully find alternative employment opportunities.

As 2018 moves forward there is much to do. Some of it is obvious but other opportunities and challenges have yet to present themselves. By being proactive and working together for the betterment of our area we can meet the challenges and take advantage of the opportunities. And that's the Chamber View.

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# Chamber Holds 132nd Annual Meeting and Awards Banquet

The Williamsport/Lycoming Chamber of Commerce celebrated their 132nd Annual Meeting and Awards Banquet on January 25 at the Genetti Hotel. About 250 attendees showed their appreciation by recognizing local companies and volunteers as awards were presented to well-deserving members for their community accomplishments, innovation and overall volunteering within the Chamber and community.

The Phillips/Plankenhorn Small Business of the Year Award was given to Keystone Advertising Specialties who opened their business in 2000. Mike Philbin thanked his staff for the success of the business and its continued growth.

The Emerging Business Award was presented to Accelerated Speedy Dynamics. ASD was born from necessity; a way to test AWD police speedometers for annual calibration and powder coating. In 2016, ADS bought the former Bastian Tire facility which gives them the space to do both.

The President's Award ac-

knowledges the work of a Chamber volunteer who has, through his or her volunteer efforts, provided long time service to the Chamber and its affiliates. Chosen by the staff of the Chamber, the President's Award was presented to Paul Rooney, Jr. for his years of service on the Chamber's Executive Committee and Board of Directors, IPC Board, ECGC Board of Directors and numerous Chamber committees.

The recipient of the Large Business Award was presented to PMF Industries in recognition of the major contribution they make to our area's local economy and their commitment to our community and local school districts career & technical education. Thank you to M&T Bank for sponsoring this award.

Special thanks to our sponsors, Citizens & Northern Bank, First National Bank, Jersey Shore State Bank, Fulton Bank, Muncy Bank & Trust Company, Riverview Bank and Woodlands Bank for sponsoring the Phillips/Plankenhorn Small Business Award and the LHU Small Business Development Center for sponsoring the Emerging Business Award.

Congratulations to all the award winners!

Congratulations to the Large Business Award winner, PMF Industries. Pictured with Ken Healy is Roger Jarret, left and Vince Matteo, right Williamsport/Lycoming Chamber of Commerce.

Congratulations to Paul Rooney, Jr. for receiving the 2017 President's Award. Pictured with Rooney is Roger Jarret, left and Vince Matteo, right Williamsport/Lycoming Chamber of Commerce.

## Phillips/Plankenhorn Small Business of the Year Award Goes to Keystone Advertising Specialties



Congratulations to Mike Philbin and his staff at Keystone Advertising Specialties for being honored with the Phillips/Plankenhorn Small Business of the Year Award at the Chamber's Annual Meeting and Awards Banquet. Pictured from left are Sam Pagana, Natasha Dincher, Shawn Wright, Leah Hosey, Regan Yoder, Mike Philbin, Diane Pontious, Dennis Hosey, Jason Philbin.

## Emerging Business of the Year Award Accelerated Speed Dynamics



Congratulations to Accelerated Speed Dynamics for receiving the Large Business Award. Pictured from left, Roger Jarrett, Williamsport/Lycoming Chamber of Commerce; Jake Cowden, Dan Smith and Jim Cowden, APD; Tim Keohane, LHU Small Business Development Center; and Vince Matteo, Williamsport/Lycoming Chamber of Commerce.



# Welcome New Chamber Members!

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### Newspaper Advertising

New Chamber members will receive one (1) free 2" x 5" ad, valued at \$200 or more. With purchase of any one-year Sun-Gazette Brand Builder package, new Chamber members receive one additional ad free each week for the first 13 weeks of the agreement. The ad must be the same size as the signed Brand Builder package; an average value of \$275.

Chamber members who purchase any online advertising package from www.sungazette.com will receive an additional amount of impressions equal to 25% of the original package purchased.

For more information please contact:

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Williamsport/Lycoming Chamber of Commerce - 102 West Fourth Street - Williamsport, PA 17701  
(570) 326-1971 - www.williamsport.org

## Revolving Loan Fund

To assist businesses with their financial needs for construction, renovations, equipment purchases and working capital. Information and applications available online at [www.williamsport.org](http://www.williamsport.org) or call Nancy Eischeid at the Williamsport/Lycoming Chamber of Commerce at 570-326-1971.

Interested in joining the Chamber?

Call the office at 570-326-1971 or apply online at: [www.williamsport.org](http://www.williamsport.org)

## Chamber Members, Join Us...

### UPMC Susquehanna PM Exchange

Thursday, February 8, 2018

5:00-7:00pm

700 High Street, Williamsport

**UPMC Susquehanna**

Innovation for Your Head & Heart Come learn about the continued innovation going on at UPMC Susquehanna in the Heart and Vascular and Neuroscience departments. In addition to their newly built modern facilities, these departments are leading the way in cutting-edge treatments, technology and surgical procedures. Mix and mingle with providers from the Heart & Vascular Institute, Neurology and Neurosurgery departments.

### Thomas T. Taber Museum PM Exchange

Thursday, February 22, 2018

5:00-7:00pm

858 West Fourth Street, Williamsport



The PM Exchange at the Taber Museum of the Lycoming County Historical Society will include not only tempting finger foods and a choice of beverages, but an opportunity to stroll through the museum and see its recent additions and upgrades to the exhibits, a chance to have your photograph taken in our dress up areas (a Victorian lady or a poodle-skirted babe from the 50s are among a number of costumes), or a rare opportunity to see all that lies beneath the museum in our vast storage areas housing the County's treasures.

### L3 Electron Devices PM Exchange

Thursday, March 8, 2018

5:00-7:00pm

1035 Westminster Drive, Williamsport



L3 Technologies, Inc., a leading worldwide supplier of high power vacuum tubes and related products, invites you to join us for refreshments and a tour of our manufacturing facility. We will highlight the broad range of markets that we serve including industrial heating, TV broadcast, weather radar, shipboard radar, medical lasers, scientific accelerators and medical accelerators.

**PLEASE NOTE: You must be a US Citizen and have your Photo ID with you for admittance to the PM Exchange.**

Call the Chamber of Commerce today at (570) 326-1971 or visit [www.williamsport.org](http://www.williamsport.org) to make your reservations.

For a complete list of upcoming Chamber events, visit [www.williamsport.org](http://www.williamsport.org).

## Business program excites local students

There is an award-winning summer program that since 1979 has been exciting the imaginations of high school students throughout Pennsylvania about the world of business and private enterprise. That program, Pennsylvania Free Enterprise Week (PFEW), will be marking its 40th storied year this July and August. PFEW was founded specifically to teach rising high school juniors and seniors about the American private enterprise system and what it means to our country. PFEW now annually holds five sessions in July and August, serving nearly 2,200 students on the campuses of Lycoming College and the Pennsylvania College of Technology, both located in Williamsport, PA.

The focus of each session is to group the participants into management teams of junior executives who have inherited underperforming imaginary companies. These teams, under the guiding hands of volunteer "executives-on-loan" called Company Advisors, operate their firms for a computer simulated three-year period

of time. They work with balance sheets, statements of income, marketing and advertising concepts, etc., and must react to a variety of external factors as well. Sound familiar?

The Chamber is proud to support PFEW and encourages our local companies and civic organizations to provide sponsorship for our students and, if possible, volunteers for the sessions. Every student attends PFEW on a fully tax-deductible \$575 scholarship (the actual value of the scholarship is about \$1,500) which is provided by a local firm, foundation, civic organization, or individual. PFEW is also an approved Educational Improvement Organization through the PA Educational Improvement Tax Credit (EITC) program. Each student wears the name of their sponsor throughout the week and writes them after graduation to report on what they have learned.

If you would like to learn more about this award-winning program and how you can help, please call the Chamber directly or contact Scott Lee, vice president of



Students get some fresh air before they prepare for Friday's all important competitions!

# January PM Exchange

## The YWCA hosts first PM Exchange of the year



*Congratulations to the YWCA for hosting the first PM Exchange of the Year. What a great way to celebrate their 125th Anniversary. Attendees were invited to find clues which led them around the YWCA and gave them the chance to win a door prize. Presenting a Certificate of Appreciation is Barb Wascher, Membership Development and Retention Committee to Dawn Linn with (l to r) seated: Joni Womeldorf, Debra Griffin, Dawn Linn; Standing left to right: Nina Blair, Heather Harris, Monica Whitmoyer, Anna Thompson, Tara Day-Ulrich, Megan Bloom, Cassie Brelsford, Derek Dupree, Jernae Drummond, Amber Morningstar, and Barb Wascher.*

marketing & development for the Foundation for Free Enterprise Education at (814) 833-9576 ext. 8, or e-mail him at [scott@pfe.org](mailto:scott@pfe.org). PFEW is open to all current sophomores and juniors in Pennsylvania and information on attendance, as well as program applications, can be found on the PFEW website. Questions can be directed to Amber Goss, Schools Manager for PFEW, by calling her office at (814) 833-9576 ext. 6, or emailing her at [amber@pfe.org](mailto:amber@pfe.org).

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Lycoming Chamber of  
Commerce on Facebook!



# Econo Lodge looking for busy year

By **MIKE REUTHER**  
mreuther@sungazette.com

Sitting at the east end of the busy Golden Strip in Loyalsock Township, the Econo Lodge is well positioned as a stop-off point for travelers and visitors to the local area.

Bill Zuber, assistant general manager, said he's looking forward to a busy year after coming off a successful last quarter of 2017.

Plans are well under way to continue to make a stay at the Econo Lodge at 2019 E. Third St., Williamsport, a pleasant experience for its guests.

"We are in the middle of renovating rooms," he said.

Carpets are being removed from units and replaced with luxury vinyl tiles, and the main lobby will undergo cosmetic changes.

The Econo Lodge is comprised of 100 rooms in two buildings.

While travelers make up a big portion of the motel's business, many people employed in the natural gas industry and other jobs stay at the Econo Lodge too, according to Zuber.

"Our main guests are the working guys," he said. "In the summer, we get more travelers."

Prices are very competitive with respect to the overall motel market, according to Zuber.

"We are an economy market brand," he said.

Econo Lodge, along with the nearby Liberty Lodge, is owned by the Liberty Hospitality Group. "I like to feel we have a really great staff," Zuber said. "These people get it with customer service."

Guests can take advantage of various amenities including a continental breakfast, fitness center, on-site laundry services, and rooms offering refrigerators and WiFi connections.

Hana restaurant, serving Asian cuisine, is located



MIKE REUTHER/Sun-Gazette

**Rooms at the Econo Lodge are furnished to provide customers with comfortable stays. The motel is located at 2019 E. Third St., Williamsport.**

adjacent to the motel, offering discounts to guests.

Once a month, guests are feted with an on-site party featuring free food and drinks.

"We like to provide as much value as we can," Zuber said.

Econo Lodge is part of Choice Privileges, a loyalty program allowing guests to earn bonus points toward free nights, gift cards and other rewards.

Over the years, the motel has established a good working relationship with the local business community.

Motel guests are often referred to a local restaurant or entertainment spot. Numerous eateries, shops and other commercial venues are located just minutes away.

Zuber said Williamsport is simply a good market for Econo Lodge.

People looking for a place to stay in the area often find the motel through the Internet and on sites such as Expedia and Yelp.

Little League week in late August, when Williamsport is transformed into an international destination spot, is usually the busiest time for the motel.

The Drum Corps Associates World Championships, set for Labor Day Weekend in Williamsport on the heels of Little League, is expected to bring plenty of more guests.

"We are very hopeful," Zuber said.



MIKE REUTHER/Sun-Gazette

**Bill Zuber, assistant general manager, Econo Lodge, stands before the sign overlooking the busy Golden Strip. The motel is located near many restaurants and commercial establishments.**



## GLOBAL POSITIONING SYSTEMS

Recalculating...

Wilmington Trust experts share their market and economic outlook for 2018.

Thursday, March 15, 2018

Breakfast & Welcome | 7:30 AM  
Presentation and Q&A | 8:00 – 9:00 AM

Williamsport Country Club

800 Country Club Drive  
Williamsport, PA 17701

Presented by



**Christopher Kreicker**  
Senior Managing Director  
Wilmington Trust Company



**Drew Horwitz**  
Chief Wealth Strategist  
Wilmington Trust, N.A.

A question-and-answer period will follow prepared remarks.

\$15 Per Person - Reserve your space by Monday, March 12, 2018  
Call the Chamber at 570-326-1971 or online at [www.williamsport.org](http://www.williamsport.org)



## Williamsport Country Club hires renowned Chef

Executive Chef Matthew Wood recently took over the culinary operations at the Williamsport Country Club. Wood joins the Club from the Atlanta, GA area where he worked for over 9 years as Executive Chef at Coosa Country Club. Matthew was raised in New Orleans, Louisiana and had a strong interest in food at a very young age. His first professional job was at Antoine's in the French Quarter. He continued his culinary career at Restaurant Jonathan, a very prestigious restaurant in New Orleans before moving to Tennessee to open his own restaurant. During his restaurant's eleven-year run, the restaurant was the recipient of the "Small Business of the Year Award" and received numerous positive write ups and reviews. He has hosted his own morning cooking show on a local NBC affiliate and had his Banana Coconut Rum Cake recipe featured in Bon Appétit magazine on three different occasions during that time period.



We are excited to have Chef Matthew on board at the Williamsport Country Club and are looking forward to the spectacular things he will bring to the table.

## Thank You Sponsors!

The following sponsors helped to make our 10th Annual Denim & Diamonds event another success;

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Thank you to the Holiday Inn for hosting a wonderful evening.  
Thank you to Daddy-O and the Sax Maniax for keeping the crowd dancing all night long.

And thank you to everyone who attended!  
We hope to see you again next year!

## Denim & Diamonds

## January Chamber Business Spotlight



There are over 900 member businesses in the Williamsport/Lycoming Chamber of Commerce. In January we are featuring our members in the Technology Sector. We encourage you to choose these Chamber members in our community for all of your technical needs.

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# FEATURE MEMBER

## ECM Realty provides best in property management

By **MIKE REUTHER**  
mreuther@sungazette.com

Rental properties comprise plenty of living space for individuals and families in the city of Williamsport.

Renting out those properties are people such as Edmund Metzger, owner of ECM Realty Management, Inc., who believes in giving his best to his tenants.

Metzger leases nearly 50 properties, including nine located in the city's historic district known as Millionaires Row where his office is located.

He's proud of the way this area of the community has undergone a renaissance in the past twenty years, with many of the stately homes being restored.

"This area was so blighted in the '70s and '80s," he said. "We helped revitalize the area."

Many of his properties, including those in the historic district, are rented to Pennsylvania College of Technology students.

"Our motto is we partner with tenants and students," he said. "We are one of the largest providers of off-campus housing."

All told, Metzger provides living space for 300 tenants.

The size of the rental units vary from studio apartments to ten-bedroom residences.

Metzger might well have been destined from a young age to be involved in real estate management.

As a youth, he often worked with his parents in property maintenance.

After high school, he attended Penn College and Bucknell University, where he

picked up a degree in engineering.

During college, he helped put himself through school working for landlords.

He invested in real estate and eventually launched ECM Realty in 2004 located at 870 W. Fourth St., Williamsport.

He feels the city is a good place for his business and points to the surrounding neighborhood with its rich history and the downtown area.

"It's come a long way," he said.

He strongly believes in keeping his properties safe

(See ECM, Page 9),



**New tenants Tyler Dimick (left) and Desiree Worth (right) sign leases as ECM Realty Management, Inc. property manager Becky Mensch looks on. ECM leases rental properties to some 300 tenants.**

MIKE REUTHER/Sun-Gazette

The Williamsport Sun-Gazette is printed on newsprint which contains recycled material



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# ECM Realty provides best in property management

(From Page 8)

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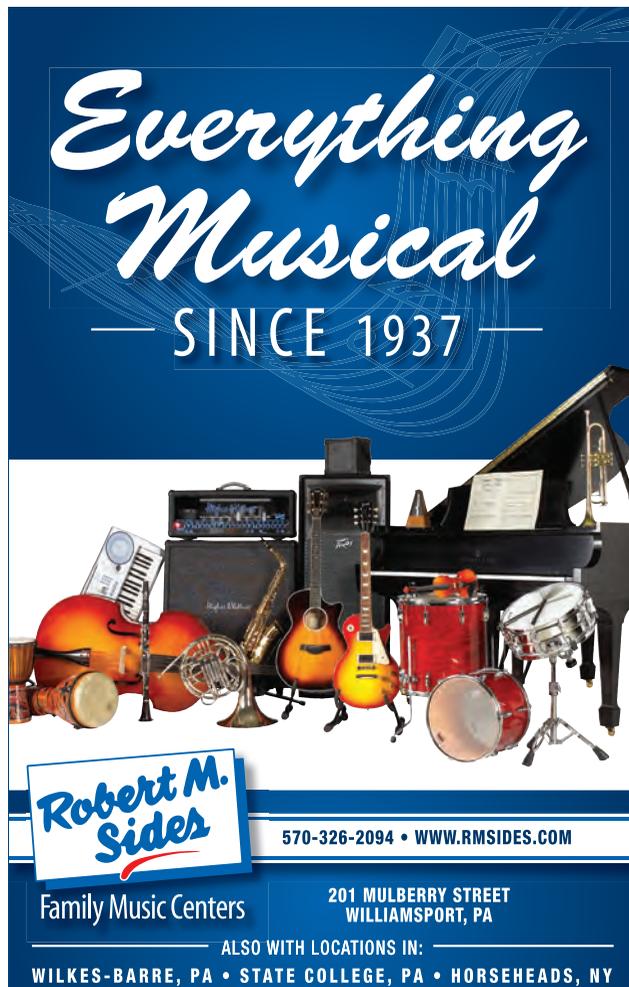
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cial and police has been a key to his business.

But property management, he conceded, poses its share of challenges.

He said he's learned to always be ready for the unexpected, especially with the problems that can occur with his rental units.

"Some things you just got to roll with," he said.

Much of running his business simply amounts to being a responsible landlord and ensuring his housing is not presenting hazards to residents.

"I want to know my tenants are safe," he said.

Much of his business comes through word of mouth, but also billboards and signs, and of course, social media.

Metzger said being self-employed and making time to give back to the community are what he likes about the business.

He's involved with such organizations as the SPCA, Lycoming County Historical Society & Tabor Museum, and youth sports groups.

Open your heart to a child.

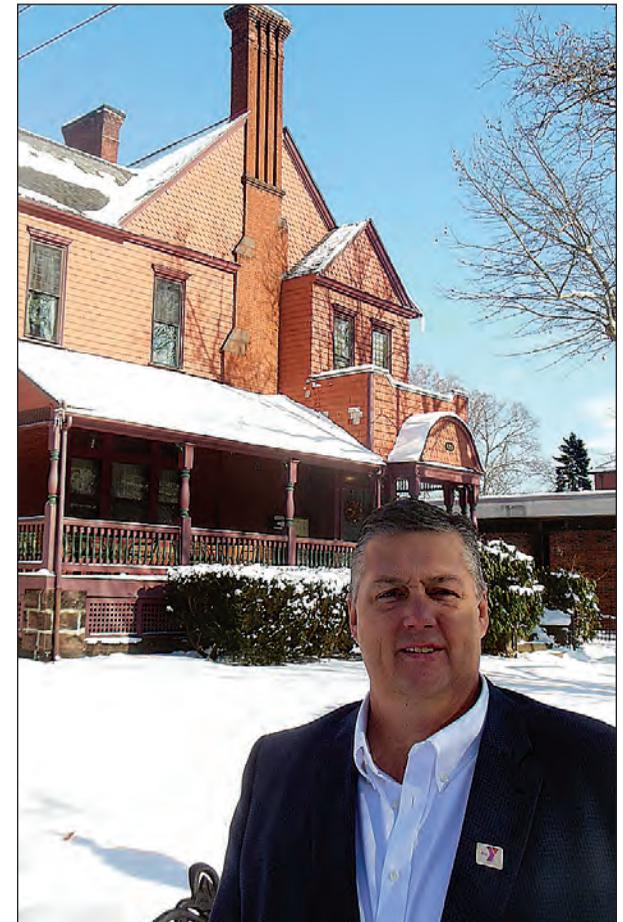


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[www.adelphoi.org](http://www.adelphoi.org)

Adelphoi



MIKE REUTHER/Sun-Gazette

Ed Metzger, owner of ECM Realty Management, Inc., stands before his Williamsport office located in the city's Millionaires Row section, where a number of his rental properties are located. ECM was launched by Metzger in 2004.

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# Leadership Lycoming learns about Education

The Leadership Lycoming Class of 2018 had the opportunity to learn about education in Lycoming County. The day began in the Madigan Library with a nice welcome from Penn College President Davie Jane Gilmour. The class was then divided into groups to have sessions on adult education with Chris Ray, Penn College; Linda Herr and Chanelle Johnson, Adult Literacy Program at the J.V. Brown Library, Chip Edmonds and Greg Bell, Lycoming College.

They visited the Head Start program at their new location, the former Round Hills Elementary School. Rachelle Abbott talked to the class about STEP, Inc. and the Head Start program. After a tour of the school, the class headed to the Williamsport Area High School for lunch and a tour. Ending the day, the class had the chance to talk to several school officials on many topics; Montoursville Area School District Superintendent Christina Bason, St. John Neumann Regional Academy Principal Rick Cummings and Williamsport Area School District Superintendent Tim Bowers.

Thank you to Annmarie and Trey Phillips for sponsoring the lunch, Penn College and Williamsport Area High School for providing meeting space, lunch and tours.

Thank you to Chad Larson, Lycoming-Clinton Joinder Board, Sarah Kehres, Steinbacher, Goodall & Yurchak, and Daryle Walton for being class reporters.

**Thank you to our lunch sponsor,  
Annmarie and Trey Phillips!**



*Dr. Davie Jane Gilmour, President of Pennsylvania College of Technology, presents to the Leadership Lycoming Class of 2018 as part of their Education Day.*



*WAHS Head Principal Brandon Pardoe leads the class on a tour of the high school.*



*Rachelle Abbott talks to the class about STEP, Inc. before touring the Head Start program in their new location, the former Round Hills Elementary School.*

*The class heard from Montoursville Area School District Superintendent Christina Bason, St. John Neumann Regional Academy Principal Rick Cummings and Williamsport Area School District Superintendent Tim Bowers on several hot topics.*



Follow Leadership  
Lycoming on Facebook!



[www.leadershiplycoming.org](http://www.leadershiplycoming.org)

# Member Renewals

Received between December 19th and January 29th

Thank you to our renewing members. We do appreciate your membership and involvement in the Chamber!

## Members Over 100 Years

Phillips Office Solutions  
Plankenhorn Stationery Co.

## Members 50 Years and Over

L3 Electron Devices  
Bastian Tire and Auto Centers  
Centre Concrete Company  
Chemcoat, Inc.  
Faxon Bowling Lanes, Inc.  
Fish Real Estate  
Genetti Hotel & Suites SureStay Signature Collection  
Knight-Confer Funeral Home, Inc.  
Lamar Outdoor Advertising  
Logue Industries, Inc.  
Lundy Construction Company  
M&T Bank  
McCormick Law Firm  
PMF Industries, Inc.  
PRIMUS Technologies Corp.  
Robert M. Sides Family Music Centers  
Staiman Recycling Corporation  
The Meadows, A Park Home Personal Care Community  
UGI Utilities, Inc. - Energy to do more  
UPMC Susquehanna  
W. R. Sims Agency, Inc.  
Williamsport Moving Company, Inc.

## Members 25 Years and Over

Any Event Party Rentals and Sales  
American Rescue Workers  
Baker Tilly  
BB&T  
Bearing & Drive Solutions  
Beiter's Home Center  
Billtown Mechanical Corporation  
Blaise Alexander Chevrolet, Inc.  
Cable Services Company, Inc.  
Carpenter, Harris & Flayhart  
Central Equipment Company  
Charlotte Pipe and Foundry  
Community Theatre League  
CSR Enterprise Networks  
Dixon A. C. & R. Corporation  
E. R. Kinley & Sons Jewelers  
EconoLodge Williamsport  
Fairfield Manufacturing Company, Inc.  
Forsburg Furnace & Air Conditioning Company, Inc.  
Giant Food Store  
Glamorise Foundations, Inc.

Golden Business Machines  
Greater Lycoming Habitat for Humanity, Inc.  
Highmark Blue Cross Blue Shield  
Hilsher Graphics  
Hoss's Steak & Sea House  
Huffman's Office Equipment Co., Inc.  
Industrial Piping Systems  
Interim HealthCare  
Interior Construction Specialists, Inc.  
J. C. Ehrlich Company  
J. V. Brown Library  
Janet's Floral Creations  
JanWay Company  
Jersey Shore Area Joint Water Authority  
Jersey Shore Hospital  
Jersey Shore Steel Company  
K. C. Larson, Inc.  
Kent A. Bennett & Associates, Inc.  
Keystone Friction Hinge Company  
Knoebel's Amusement Resort  
Koppers Inc.  
Labels by Pulizzi, Inc.  
Lockard Agency, Inc.  
Lycoming County United Way, Inc.  
McNerney, Page, Vanderlin & Hall  
Nevills Flowers LLC  
Norcen Industries, Inc.  
North Central Digital Systems, Inc.  
Northwest Bank  
Office of Vocational Rehabilitation  
Perkins Family Restaurant & Bakery, Inc.  
Phoenix Data, Inc.  
Purity Candy Company  
Rainbow Carpet Cleaning and Fire Restoration Co.  
Ralph S. Alberts Co., Inc.  
River Valley Regional YMCA  
Seewald Laboratories Inc.  
STEP, Inc.  
Susquehanna Trailways  
The Blessing Insurance Agency, Inc.  
The Hite Company  
Transitional Living Centers, Inc.  
Tulpehocken Spring Water  
Williamsport Automotive, Inc.  
Williamsport Municipal Water Authority - Williamsport Sanitary Authority  
Wirerope Works, Inc.  
Woolrich Company Store  
WVIA/WVYA Public TV and Radio  
Your Building Centers, Inc.

## Members 20 Years and Over

ACT-1 Specialties  
American Cancer Society  
Backyard Broadcasting PA, LLC  
Bullfrog Brewery  
Community Arts Center  
DuBoistown Borough  
FNB Bank, N.A.  
Getgen Excavating  
Horizon Federal Credit Union  
Hurwitz Batteries, LLC  
Julie's Coffee  
Lycoming Housing Authority  
Lycoming Physical Therapy, Ltd.  
Mericle Commercial Real Estate Group, Inc.  
Orelli Supply, Inc.  
Penn Recycling, Inc.  
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Susquehanna Ventures, Inc.  
Thompson's Food Service  
TurnKey Construction, Inc.  
WBRE-TV  
Williamsport Mirror and Glass Company  
World Travel International, Inc.

## Members 15 Years and Over

Advanced Pain Management and Rehab of Williamsport P.C.  
Boy Scouts of America-Susquehanna Council  
Central Pennsylvania Food Bank - Williamsport Branch  
Data Papers, Inc.  
Elmcroft of Loyalsock  
Geisinger Health Plan  
High Steel Structures, Inc.  
HRI, Inc.  
Information Technology Services, Inc.  
Johnson's Cafe  
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LHU Small Business Development Center  
Moore Power Sales Vision  
Morgan Stanley  
Montoursville Borough  
Mountaineer Lounge  
Nittany Mountain KOA Campground  
Presbyterian Home at Williamsport  
Steve Waldman Electric Inc.  
SupplySource Inc.

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# SMALL BUSINESS

## Adelphoi Village mission: Helping children

By CARA MORNINGSTAR  
cmorningstar@sungazette.com

Adelphoi Village, 1964 Lycoming Creek Road, Old Lycoming Township, is a private, nonprofit organization to help children.

The organization is statewide, though the Old Lycoming Township location primarily deals with foster care and adoption.

Dave Hall, program director, said that 98 percent of the children they help are dependent children, referred by children and youth services, but they also deal with delinquent children, referred by juvenile probation services.

“They contract with us ... to help provide a need they may not be able to provide with the number of homes available,” he said. “Our primary focus here in the Williamsport office, ... we provide foster care and adoption services. Presently, we have children from seven different counties in this region. We have foster homes in five different counties in this region.”

Previously, the organization was associated under Laurel Health Services, but they have been part of Adelphoi for over 6 years.

Many of the staff are long-term with children services and have decades of experience.

“Our primary goal is to find a permanent home for the children,” Hall said.

He said that last year, they had an 83 percent of all the children in their services finding a permanent home.

“Our success rate, and that’s based upon how many of the clients remain out of care for one year, was 32 out of 33,” he said.

One of the main problems, especially with the opioid epidemic in the area, is that there are more children in need than there are homes available.

There can be situations where family or close friends of children, like

grandparents or a school coach, may choose to foster a child through kinship fostering rather than the child having to go with strangers.

It may seem confusing to go through the process, but it can be beneficial for the child to be with familiar settings as well as benefits to programs through the foster service.

Hall said some people might find it frustrating to get licensed and say, “But, I’m a grandparent. I just want to care for my grandchild.”

“Once they’re certified, we’re in there providing additional support. They get their case manager services, we’re in the home a minimum of once every two weeks ... We also are able to give them a financial stipend,” he said.

Additionally, it can often keep the child in a same school district with friends and other family.

Sue Kaczynski, recruiter, said there is no set guidelines for who can be a foster parent.

“I have to say there is no cookie cutter foster parent. Some people have come forward and said, ‘Can I be a single parent foster parent?’ Yes, you can,” she said.

She said that they try to match children with families that will be a good fit for both parties, and that whatever someone’s situation, there most likely is a child that will fit in their home.

“We have foster parents who are very interested in sports. We have some who are ministers very interested in church and their community



**Dave Hall, program director, left, and Sue Kaczynski, recruiter, right, stand outside the Adelphoi Village office in Old Lycoming Township recently.**

CARA MORNINGSTAR/Sun-Gazette

involvement. We have some that are very nontraditional,” she said. “It still fits. There’s always a child that seems to flourish in that environment.”

There are even ways to start out by short-term stays that allow fostering a child for briefer periods of time, often referred to as respite fostering.

“Maybe the regular foster family may be going away for the weekend,” Hall said.

Although in most instances like planned vacations, many families choose to take their foster children with them, but there are times, like perhaps a death in the family, in which

the family cannot take the foster children along, he said.

“So, we’ll have families that are willing to do respite for the weekend,” he said. “We’ve had families start as that, just wanting to try it out and see if it’s something they’re comfortable doing.”

There are plenty of opportunities to help out with children in the area, both long-term and short-term.

“If you’re at all interested ... let’s talk about it,” Kaczynski said.

For more information, call 570-326-0532.

# NEW MEMBER

## Covenant Builders: Kitchen, bath specialists

By CARA MORNINGSTAR  
cmorningstar@sungazette.com

Covenant Builders, 443 Broad St., Montoursville, specializes in kitchen and bath remodeling.

“My wife (Connie Neff) and I started Covenant Builders 16 years ago,” said Earl Neff, general manager. “We’ve always been a small company, 5-7 employees.”

They try to do all they can for their customers and offer great customer service.

“We became a one-stop-shop for customers who want their kitchen and bath remodeled, offering cabinets and the design work to fit their space. We’ve always offered countertop fabrication, stone and laminants,” Neff said.

He said they can do the complete project for customers in house and offer custom lines of cabinets, semi custom lines of cabinets and stock cabinets as well.

“We’ve been very unique that way in the business. People like a one-stop-shop place, a family owned business,” he said.

Of course, Neff said he has loved working with his hands his whole life.

“I remember working as a kid, nailing some boards together to be a wooden duck ... I must have been 5,” he said. “I’m a wood worker by heart, and I’ve got a lifetime of experience since I was a child. I just love wood, and so I love cabinetry. I love installing cabinets.”

The business moved from Williamsport to Montoursville about 9 years ago.

“We live in Montoursville, and it’s a great town here,” Neff said. “It’s a great town to do business in. You’ve got the convenience of stores, businesses here. There’s great customers here.”

He said he’s been in the Lycoming County area for over 30 years.

“I like the hills. We call them mountains, I know, but I love the hills. I love the geography of this place. It’s a small town, small city but has the country right next door,” he said. “I’m a country boy at heart.”

Having an environment that has the benefits of the big city can give great quality product while still having a great neighborly feel of the country life, and Neff said that’s true for the business.

“We believe that we really do well at customer attention to what they want, helping them design and choose colors,” he said. “We’ve really made it a priority to do customer service, quality work and have excellence at a fair price. That’s our tag line.”

They keep that attitude even with the name of their business.

“Even the name covenant implies a relationship instead of contract,” Neff said. “We’ve always been committed to building a good relationship with a customer from the beginning and ending in a good relationship.”

He said that they like to make sure they have a variety of products to meet all customer needs, including cabinets on the upper end of quality and also those that may be more affordable for those on a budget.

“I think we have one of the best kitchen and bath showrooms in the area ... We have some really unique features,” he said. “We have a good variety of cabinetry, products and very nice displays.”



CARA MORNINGSTAR/Sun-Gazette

Items on display at the Covenant Builders’ showroom, 443 Broad St., Montoursville. For more information, call 570-368-3026.

The best way to experience what they have to offer is to just stop by the showroom and check them out.

For more information about what Covenant Builders has to offer, call 570-368-3026.

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## Members 5 Years and Over

Berger's Greenhouse  
 Bostley's Preschool Learning Center Inc.  
 C. H. Waltz Sons, Inc.  
 Chief Oil & Gas  
 Citizens & Northern Bank  
 Corter's Flooring America  
 DCNR-Bureau of Forestry - Tiadaghton State  
 Forest Resource Management Center  
 Eagle Construction Company  
 Economy Locker Storage Co., Inc.  
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 Fishlips, LLC  
 Five Star Equipment, Inc.  
 Five Star International, LLC  
 Gustonian Gifts  
 Herbert, Rowland and Grubic, Inc.  
 Holistic Health Center, LLC  
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 Jackson Hewitt Tax Service  
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 JW Aluminum-Williamsport Operations  
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 Mel's Deli & Cafe  
 Muncy Self Storage, Inc./Red Dog Mobile  
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 PHOENIX Rehabilitation and Health  
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 Steinbacher, Goodall & Yurchak  
 Susquehanna Health Medical Group  
 Susquehanna Wire Rope & Rigging, Inc.  
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 TGI Fridays  
 The Liberty Group  
 Tiadaghton Inn  
 TURA Inc.  
 Ultimate Express Car Wash  
 Valley Forge Pension Management, Inc.  
 Weichert Realtors Premier  
 Williamsport Country Club  
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 Wm L. Robinson Concrete Contractors, Inc.

## Members Under 5 Years

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 AgChoice Farm Credit  
 ARC Heating and Service Co.  
 Beech Resources  
 Boom City Brewing Company  
 BTJ Investments LLC  
 Center for Independent Living of North  
 Central PA  
 Girls on the Run of Greater Susquehanna  
 Valley  
 It's My Party Store, Inc.  
 J. L. Winters Jewelers

Kiwanis Club of Williamsport  
 Marcellus Shale Coalition  
 Penn State Extension  
 PHOENIX Rehabilitation and Health  
 Services, Inc.  
 Schemery Zicoello, PC  
 Scissor's Edge  
 SpeedPro Imaging  
 Susquehanna Oral & Facial Surgery &  
 Dental Implant Center  
 Sweet Frog Williamsport  
 The Graphic Hive

## Leadership Lycoming is accepting applications for Class of 2019

Are you interested in Leadership Lycoming? Now is the time to submit your application. Graduates are seen throughout the community as participants on boards, committees, and task forces. Many find that the information they received as a Leadership participant provides them with the insight to better understand the issues facing our community today and tomorrow.

Class participants are selected on the basis of their demonstrated leadership potential and sincere desire to contribute time and effort in

their community. A formal Selection Committee chooses class members based on a written application, references and personal interviews.

Applications are available online and can be downloaded at [www.leadershiplycoming.org](http://www.leadershiplycoming.org). Applications will be accepted until **April 20, 2018**. If you would like further information or an electronic application, contact Sharon Jones, Program Coordinator at 570-320-4202 or [sjones@williamsport.org](mailto:sjones@williamsport.org).

We look forward to seeing you in the Leadership Lycoming Class of 2019!

**The Williamsport/Lycoming Chamber of Commerce  
 Education Committee  
 Invites you to our Seventeenth Annual**



# Education Celebration

**Thursday, March 1, 2018**

**Registration: 5:30 p.m.  
 Program: 6:00 p.m. – 8:00 p.m.**

**Williamsport Country Club  
 800 Country Club Drive  
 Williamsport**

Reservations Required  
 To register, visit [www.williamsport.org](http://www.williamsport.org)  
 or call the Chamber at 570-326-1971

**Featured Awards**

**Outstanding Educator**

**Outstanding Senior of the Year**

**Business Partner in Education**

**Alumni of the Year**



# Williamsport/Lycoming Chamber of Commerce

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2018 IPC Board of Directors



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**Call for exhibitors!**



## Science Festival

Thursday, February 15, 2018  
SNOW DATE: FEBRUARY 22

Pennsylvania College of Technology  
FIELD HOUSE

**9 a.m.-2 p.m.**  
Sneak peek for 5<sup>th</sup> grade classes (up to 1,500 students expected)

**5-8 p.m.**  
Open to the public

The festival is geared toward elementary and middle school students and their families. Hands-on activities and demonstrations are best suited for the event.

Don't miss out on this great opportunity to spark excitement about science, math, engineering, and technology in our youth!

Reserve your **FREE** booth today.  
*Booths are limited and available first come, first served.*

**Yes, we would like to exhibit.**

Company \_\_\_\_\_  
Address \_\_\_\_\_  
Contact name \_\_\_\_\_  
Phone \_\_\_\_\_  
Email \_\_\_\_\_

How many tables (6' x 30") will you need? \_\_\_\_\_  
How many chairs will you need? \_\_\_\_\_  
How many electrical outlets will you need? \_\_\_\_\_  
Additional setup requirements \_\_\_\_\_

**Return completed form to**

• College Transitions, DIF 129 Pennsylvania College of Technology One College Avenue Williamsport, PA 17701	• 570.327.4527 (fax) • collegetransitions@pct.edu • Or sign up online at k12.pct.edu
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EVENT COORDINATED BY

# Penn College



LYCOMING COLLEGE

# April 6, 2018

Leadership Lycoming presents:

## Final 3

**Farrington Place**  
416 West Third Street  
Williamsport, PA  
5:30pm to 7:30pm

**Tickets on sale now!**

- The ticket price of \$100 admits TWO to the Final 3 Event
- Hors d'oeuvres and beverages included
- Chance to win \$3,000
- Chinese Auction and 50/50

Do you feel lucky? One lucky person could have a chance to walk away with \$3,000!

During the event, tickets are drawn at random and eliminated. When only 3 tickets remain, the ticket holders may choose to share the \$3,000 cash prize & each walk away with \$1,000 or continue the elimination process to increase the prize amount.

To purchase your ticket, call the Chamber of Commerce at 570-326-1971.

[www.leadershiplycoming.org](http://www.leadershiplycoming.org)  
A program of the Williamsport/Lycoming Chamber of Commerce

*All proceeds from this event benefit Leadership Lycoming.*



## Jersey Shore Area Chamber of Commerce Winter Mixer



Wednesday, February 28, 2018  
5:00pm - 7:00pm  
Tiadaghton Inn  
1120 Allegheny Street ~ Jersey Shore

Sponsored By:

Garth Everett  
STATE REPRESENTATIVE

The Muncy Bank & Trust Company

~ Complimentary Buffet ~ Cash Bar ~

To make a reservation, call or visit the website:  
Phone: (570) 326-1971 FAX (570) 321-1209 or register online at [www.williamsport.org](http://www.williamsport.org)



# MONTOURSVILLE CHAMBER OF COMMERCE

## Winter Social

Join us for drinks and hors d'oeuvres!

Tuesday  
February 20th  
From 5pm to 7pm  
Hosted by Nevills Flowers

At the Governor Schulze Mansion, 748 Broad Street, Montoursville

Sponsored by:





RSVP by Friday, February 16th

Call 570-326-1971 or online at [www.williamsport.org](http://www.williamsport.org)