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TO PRESERVE, PROTECT AND DEFEND THE FREE ENTERPRISE SYSTEM OF LYCOMING COUNTY

Welcome new Chamber members

Bec's Beauty Co.: 'More personal' experience than a haircut

Callahan's Antiquities: After 20 years, still 'very passionate'





From Jason Fink's Desk - President/CEO of the Chamber

What a great fall we've had in terms of weather. To think that we could comfortably be outside on Halloween in shorts and a t-shirt. As someone who doesn't enjoy the snow that much anymore, I'm quite happy with what we've had so far. However, I'm also thinking that this could be one of those winters into spring that we see snow in April.

Senator Yaw recently held his annual ag breakfast and this year it was in Lycoming County at the Today Farm in Muncy. I was happy to be invited and was glad that I attended. It always amazes me to hear from people that don't truly know and understand where their food comes from. One thing that we've done a poor job at is educating our children (and not the schools but parents) about the ag industry and its vital role to our daily lives.

Pennsylvania's top industry is agriculture and even though it's seen a decline in the number of small family farms over the past few decades, it's still a major driver to the commonwealth's economy. The breakfast had farmers from throughout his district in attendance along with those that are in ag adjacent industries.

The keynote was Hayley Painter, who along with her sister Stephanie, started Painterland Sisters yogurt. They are from nearby Tioga County in Westfield and are the fourth generation of their family to run the farm.

Hayley shared how she at first didn't want to be living the farm life. Growing up and going to school, she felt farm kids were treated a little different by their peer group than those that didn't. She couldn't wait to get to college where she went to Iowa State. Her desire was to experience life away from the farm.

After college she came back to the farm and with her sister started Painterland Sisters organic yogurt. What drove them was seeing the challenges that farmers they knew were having with milk prices. Milk consumption has been on the decline, greatly impacting dairy farmers. They wanted to change that and realized that it was going to take something made from milk to be that change agent.

Hayley shared about the challenges being a start-up and not having the background in the food industry. They got great support from many people along the way, from friends, distributors and mentors to help them build their brand. She mentioned getting support from John F. Martin, a staple in the Pennsylvania ag products industry, that helped them get their yogurt into regional shops. From there they were able to get the attention of national distributors, they're selling at chain grocers throughout the country. Locally, you can find their product on the shelves at Giant.

She noted that only 2% of the US workers are involved in agriculture. It's something she said she's proud of being in that 2% and of the lifestyle they were raised and continue to be a part of.

Having had the opportunity to work on a farm when I was in high school, I can appreciate their pride in the work that they do. It's an industry that's an important part of our county and region that contributes to our economy and quality of life. We need to continue to support our local small farms and I appreciate Senator Yaw conducting this breakfast to key in on it. So the next time you go to the grocery store be sure to look at our local options like Painterland Sisters organic yogurt, Country Store meats or any of the other ones carried from our area.





Welcome New Chamber Members!

Edward Jones Sherri Huber-Financial Advisor

364 Broad Street

Montoursville, PA 17754 (570) 368-8878 https://www.edwardjones.com/usen/financial-advisor/sherri-huber Investments/Financial & Estate Planning

Expand Energy

14 Chesapeake Lane Sayre, PA 18840 (877) 245-1427

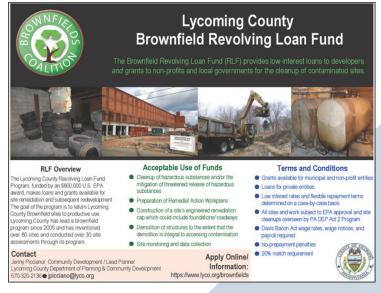
https://www.expandenergy.com Natural Gas - Exploration & Production

Integrated Accounting & Consulting Services

Laura Schenkel 120 Cambridge Lane Lewisburg, PA 17837 (610) 554-7552 https://integratedacs.com Accountants







October Ribbon Cuttings



C-Suite held a Ribbon Cutting on October 3 to celebrate their opening. They are located at 153 West Fourth Street, Suite 5 in Williamsport.



Jackass Brewing Company officially opened their doors on October 4. Head to their Williamsport location at 301 West Third Street to enjoy great food and drinks.

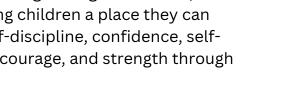


Service 1st Federal Credit Union cut the ribbon on their brand new branch office in Muncy. Head over to check out 🕹 some of their state-of-the-art technology at 200 Muncy Creek Boulevard.

Upcoming Ribbon Cuttings

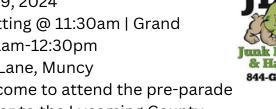
Dream Big Boxing Foundation Open House and Ribbon Cutting

November 8, 2024 Open House from 4-5:30pm, Ribbon Cutting at 4:30pm Pajama Factory - 1307 Park Avenue, Building 10, Suite 3, Williamsport Come out to learn about the mission of the Dream Big Boxing Foundation, "Providing children a place they can learn self-discipline, confidence, selfrespect, courage, and strength through boxing.



JDog Junk Removal & Hauling Williamsport

November 9, 2024 Ribbon Cutting @ 11:30am | Grand Opening 11am-12:30pm 75 Musser Lane, Muncy All are welcome to attend the pre-parade tailgate prior to the Lycoming County Veterans Parade. The ribbon cutting will be located in the parade staging area and will take place at 11:30AM. Food and drinks will be offered to all guests as well as the chance to win a raffle!



The Bar on Market - Cigar Lounge

November 22, 2024 Ribbon Cutting @ 5pm 341 Market Street, Williamsport Join The Bar on Market as they celebrate the opening of their new cigar lounge.



October Breakfast Meeting



The Chamber held our annual Morning Member Connection with Senator Gene Yaw, Representative Jamie Flick and Representative Joe Hamm on November 1st at the Williamsport Country Club. Each provided updates on initiatives they are working on to better the lives of those living in Lycoming County.

Want to be featured in an upcoming Chamber Connection?

Reach out to Mark Stankiewicz at mstankiewicz@williamsport.org to learn more!

LEGACY MEMBER

PMF Industries: Unique manufacturing process creates jobs

By MARK MARONEY

mmaroney@sungazette.com

On a table at PMF Industries in Williamsport are stainless steel parts manufactured at the plant using a unique manufacturing

Inside the plant at 2601 Reach Road there are cone shapes used in the aerospace industry and stainless steel parts that make frozen beverage products such as soft serve ice cream and slushie machines.

Even more, here, the flow forming process is used to achieve near net shape on a wide variety of custom metal profiles.

PMF Industries has been in Williamsport since 1965, making it this edition's Legacy story for the Chamber Connection of the Williamsport/Lycoming Chamber of Com-

Business grew, and in the summer of 1964, with the help of the Pennsylvania Industrial Development Authority, construction began on an 18,000-square-foot building on a four-acre plot on Reach Road. The workforce had grown to 35, and a dozen more employees were hired when the building was occupied in the spring of 1965. The current location was the location of the barn original farmer's field.

Today, the plant employs 91 and is looking to expand that workforce.

"We continue to grow," said John Perrotto, PMF Industries president and general manager with Ken Healy, vice president and director of engineering, by his side.

The current employment outlook is such that the plant is expecting to add new em-

"The labor market opened up," Perrotto better than last year."

and manufacturing new products.

Customers come to PMF Industries motional video. looking for specialized designs of products. that starts from scratch. "PMF will work volume of material."



said. "We're having another record year af- Ken Healy, vice president of engineering, shows off one of PMF Industries' age products such as soft serve ice cream ter our best sales last year. This year looks unique cone molds the business use to meet the needs of the aerospace and and slushies," he said. similar industries.

PMF Industries is getting new customers with the customer to make the metal components they need," Perrotto said in a pro- ing a press on a cup," Perrotto said.

The flow forming process starts by re- the piece assumes the shape of the mandrel. which can be a pre-existing design or one verse engineering to calculate the required

"You take sheet metal and deep draw do- of Defense, aerospace, micro electronics,

Then, the flow forming takes place and eration companies

A process known as hot spinning occurs. The machining takes place with any number

of things depending on the piece.

It can be laser cutting, welding, heat treating and chemical processing.

When a deep draw is done, a laser-cut metal blank is produced.

That is followed by a press being used to sculpt the pre-form.

The preform is held in place on the mandrel by a tailstock and pushed onto the flow forming machine to start the shaping pro-

The preform is shaped as the mandrel and forming wheels rotate and apply pres-

Unlike a traditional spinning process, flow form ensures precise control.

The final form is achieved by deep drawing and after only minutes of shaping, the flow formed part is then unmounted and ready to serve its intended purpose.

PMF Industries can also provide additional services from heat treating to laser cutting and chemical processing and other specialized treatments.

Parts typically range from 1 to 48 inches in diameter and .015 to .380 inch wall thick-

The company has parts on display that are made of stainless steel and aluminum.

At PMF industries they transform possibilities into realities. "We produce cartridge tanks for the military," Healy said.

"We receive quotes from aerospace agencies that put satellites into orbit and use propulsion systems," he said.

"We manufacture pressure cylinders that release gasses that keep the satellites in orbit," Healy said

"We make products for the food industry, such as materials for making frozen bever-

Customers include the U.S. Department filtration, nuclear containers and power gen-

The U.S. is requiring more electricity and

(See PMF INDUSTRIES, Page 9)

NEW MEMBER

Bec's Beauty Co.: 'More personal' experience than a haircut

mcourter@sungazette.com

As the old saying goes, "a haircut can change your life," and with that in mind, who people go to for a fresh style is not a decision made lightly. Luckily new kid on the block, Bec's Beauty Company offers customers one more option in their quest for the perfect appearance.

From the age of 14, owner Rebecca Haag knew that the industry was a perfect match for her.

"I always loved practicing stuff like this on my sister and my friends," she explained.

"It was either this or culinary school, because I love to cook too, but I can go home and do that every night," she joked.

Right out of high school, Haag would begin taking classes at Empire Beauty School in Shamokin Dam, "I didn't waste any time waiting till fall, I just decided to start right away," she said.

Opening her own business was not initially in the cards for Haag, whose plan was to work for other salons and spas, she said.

"When I was in school, it wasn't what I diligently to build up a good following. wanted at all," she explained.

their own salons, and I was like, 'no, I'm tele underneath my belt," she said. little bit," Haag said.

years down the road.

ey that you're making, half of it goes to your The ground work began in full during the in the business, respectively and a stylist as I could hope for, probably even better," employer, so that was one thing where I just summer of 2023 when Haag began looking with more than 15 years under her belt. felt like I was working a ton and not see- for a location, which she purchased in Januing all of the benefits, which is one of the ary, with doors opening three short months now, and the other one's still in school. ing success, Haag said it comes back to givreasons I also wanted to open a place that I later on March 18, 2024. could have employees work for me and they "There's always bumps in the road, but I they're very good at what they do, and they ence. still make a good chunk of money," she ex- just took it one thing at a time," she said of have a lot of drive," she said. plained.





The interior, left, and exterior, right, of Bec's Beauty Company, a salon on Market Street near the intersection with

The march towards opening the salon

A lot of the other girls wanted to have on my own until I had a good, stable clien- it's pretty involved," she explained.

happy with that, but of course, you start it's not just coming in for a haircut and then was perfect," Haag added.

been in industry going on six years, so it is see them and always took time to talk with other salons in the area. a lot sooner than what I expected," she said, them during their appointments. That's a "We do pretty much anything you can Company to hit the ground running with relating that if she were to open her own huge portion of keeping someone as a cli- think of," Haag said. "In this industry, a lot of times, the mon-me, which I'm very blessed for," she said.

the process.

and spa was methodical as Haag worked and it's just like, 'oh, that's nice, they have derma blading, hair extensions and infant their own business,' but when you're the massages. "I definitely knew I didn't want to go out one doing all the behind the scenes work,

"But, my husband is a financial advisor, to get the job done. fine just working for someone and being "I think people really like to know that so he helped me with everything, so that

your career and it kind of changes course a leaving. It's more personal than that," Haag Bec's Beauty Company offers a large just won't do it, or I'll recommend them to variety of services, including hair coloring, somebody else, which is why a lot of times "It was probably in the past two years "At the very beginning, I was very per- haircuts, treatments, massages, facials, brow we have consultations with our clients bethat I really started to think about it. I've sonable with my clients, was always glad to and lash services, all at a cost comparable to forehand," she explained.

business, she expected it to be another six ent. And then when I opened my own place, And with those comes an extensively ex-I would say the majority of them followed perienced staff, including two massage ther- le already from new clients, which I always apists that boast more than 10 and 15 years take as a good thing. So it's been as good

Haag also expects to add several new of-

"When you're looking from the outside ferings to her roster of services, including

But Haag is not one to take on tasks she or her staff aren't knowledgeable enough in

"I am very honest with my clients. If I don't feel comfortable doing a service, I

That attitude has allowed Bec's Beauty solid reviews.

"We have quite a bit of reviews on Goog-

"I also have two girls, one with me right As for what has contributed to her grow-They're both newer to the industry, but ing the clients and staff a personal experi-

(See BEC'S BEAUTY CO., Page 9)

FEATURE MEMBER



Callahan's Antiquities, 381 Broad St., is celebrating 20 years of business

Callahan's Antiquities: After 20 years, still 'very passionate'

By SETH NOLAN

Sun-Gazette Correspondent

The staple Broad Street, Montoursville business, Callahan's Antiquities is celebrating 20 years of growth and suclection, selling from their selection, and appraisal services. cess this year.

Kristen, now make a living in: history.

local history," Kristen Callahan said. "His deep strong roots

auction business before deciding to establish and open his han said. own store in 2004.

Callahan's Antiquities handles everything regarding antiques from buying from the public to source a unique se-

"We offer a fine selection of Mid Century, Arts & Crafts, As the fifth generation Callahan in Montoursville, Mi- Victorian, Primitives, Jewelry, Military, American Indian, chael grew up with the passion for what he and his wife, Crocks, Vintage 1950-1960, Deco, Oriental, Antique Weapons, Advertising, Coins, Sterling Silver, Scrap Gold and Sil-"Mike grew up surrounded by antiques and a fondness of ver, Fine Art & Prints," Kristen Callahan said.

Everything seen in the store is purchased and curated influence everything he does. For him, the history of a pic- directly by Michael. By going directly to the collector, not ture or an item is as important to preserve as the item itself." only does the person selling know exactly how much they Michael Callahan started collecting at a very young age will get for their treasures, but the historical stories that acalongside his parents. He had extensive experience in the company many beloved items are retained," Kristen Calla-

Michael and Kristen look back at 20 years of the growth (See CALLAHAN'S, Page 9)



PMF Industries: Unique manufacturing process creates jobs

(From Page 6)

infrastructure to address this growing need, volved with flow forming back then," Per- can achieve." At the plant the talented team does it their ing.'

way and at a less expensive cost.

rotto said on a video. "We do our own tool-

PMF Industries is making products for the since the 1950s with the founder being in-things with flow forming that nobody else from other similar companies.

"For over 60 years, we've been able to knowledge and talent that is brought to man-atives.

"We've been pioneering flow forming improve on research and development to do ufacturing that sets PMF Industries apart

To reach the customer bases the team There is a very low turnover at PMF with markets the products using the social media a workforce with a wealth of experience and site Linkedin and has independent represent-

Callahan's Antiquities: After 20 years, still 'passionate' | Bec's Beauty Co.: 'More

(From Page 8)

and success of their business with

praise the contents of the Thomas. T Taber Museum in Williamsport as well as many other museums and institutions," Kristen Callahan said.

Over the years, they've been able to meet new and young collectors ers." that share their same passion.

20 years of business has required a certain resilience and staying aware of the market, Kristen Calla-

"We've had to watch those markets change and adjust our business model accordingly," she said. "An-"We had the opportunity to ap-tiques that were popular long ago are not necessarily the case today. Trends are constantly changing, so keeping up with markets is important to continue to offer the best selection and service to our custom-

> Something Callahan's Antiquities has been working on expanding is their large inventory of antique jewelry, coins, and bullion as a li-history," she said.

censed buyer and seller.

"I am very passionate about what I do and fulfilling my life's journey by educating collectors as well as sellers," Michael Callahan said

Looking to the future, the Callahans hope to continue to offer the finest antiques and serve their community for many years to come, with the hopes that their two younger daughters will carry on the family business," Kristen Callahan said,

"They already show an interest in collecting and a love for our local

first, we can't take care of our (From Page 7) clients the way we need to,"

personal' than a haircut

she explained. "It's very much a 'come in, "I also think that I have have a great time with us," she some of the best massage ther-

"I would like to say that I "I've always said to my em- have a wholesome salon that ployees from the start, that if people are attracted to and want we don't take care of ourselves to come to," she said.

"I like to think that I treat apists, they are very talented, my employees right, which I and they do have a good folthink speaks volumes then to lowing," Haag said their clients," Hagg stressed.





PMF is an employee-owned company (ESOP) offering a clean and safe environment, excellent benefits, and competitive wages. We are a growing company that provides wellness programs, opportunities for continuous learning, teamwork, and a culture of employee input and participation. We care about our customers, employees, and the community. PMF is a nicotine-free environment.

GREAT OPPORTUNITIES!

Here are some of the great opportunities:

Machine Operator (all shifts) CNC Machinist Set-Up Tech Production Assistant

Check us out online at www.pmfind.com or at PA Career Link

or send resumé to:

PMF INDUSTRIES, Inc.

2601 Reach Road, PO Box 3186 Williamsport, PA 17701

Equal Opportunity Employer, including disability and protected veteran status.



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LOCAL SPORTS LOCAL VALUE

















THE SANTA EXPRESS TRAIN EXCURSIONS ARE BROUGHT TO YOU BY: The Williamsport/Lycoming Chamber of Commerce in partnership with SEDA-COG Joint Rail Authority, Lycoming Valley Railroad and Penn Valley Railroad and Norfolk Southern and through the support of the above businesses.







102 WEST 4TH ST. • WILLIAMSPORT, PA • 570-327-7700 • 800-358-9900 Stay up to date on Lycoming County events through our Facebook page.



October PM Exchanges



UPMC held their annual PM Exchange on October 10th. Members were treated to food and drink as well as exhibits of the many services UPMC has to offer.



North Central Sight Services held a PM Exchange on October 24th at their location on Reach Road. Attendees were given tours of the facility and were able to have a hands-on opportunity to learn about services offered at the facility.

Remaining PM Exchanges

Basil Wood Fired Kitchen & Lounge

Thursday, November 7, 2024 | 5-7pm 213 North Main Street, Muncy



Global Entrepreneur Week at New Trail Brewing Co.

Thursday, November 21, 2024 | 5-7pm 240 Arch Street, Williamsport



Miele Manufacturing

Thursday, December 12, 2024 | 5-7pm 66 Mall Parkway, Muncy



Member Renewals October 1 through October 31 Thank you....you are appreciated!

First Year Renewal

Bella Glow Med Spa Bella Vita Caregiving Services, LLC. Cutting Edge Tree Professionals Girls on the Run Mid State PA Mountain View Christian School Serenity Studios Oriental Massage The Waterville Hotel

Members 2-5 Years

Acme BBQ Company Aspire Wealth Group Chemstream **Covation Center** Higher Information Group Oberjoch Boarding & Grooming Kennels LLC Penn Strategies Prysmian Group The Barn @ Pine Creek The Potting Bench Triad Strategies LLC

Members 6-10 Years

Goodwill Industries of North Central PA Harder Sporting Goods Co., Inc. Liberty Arena/Kaos Fun Zone/Scorz Bar & Grill Lycoming Arts MCPS Credit Cards, LLC. Mid-Penn Engineering Corporation Nippenose Valley Village Salon Magnolias Schoonover Plumbing & Heating, Inc. The Brickyard Restaurant & Ale House Valley View Rehab & Nursing Center Welliver

Members 11-15 Years

Cummins Sales & Service EQT Corporation Farrington Place Gateway Cafe Halliburton Hampton Inn & Suites Williamsport -Faxon Exit MoJo Active Montgomery Area School District The Lycoming Foundation

Members 16 Years

T-Ross Brothers Construction, Inc.

Member 29 Years

Walmart

Member 31 Years

Red Lobster

Member 42 Years

Paulhamus Litho, Inc.



connection



O TOUR OF ON

"Tour of Lights" aboard a Williamsport Trolley!

Bring the entire family for a sightseeing tour of the beautiful holiday lights! Families will have the opportunity to have photos with Santa and his friends. Tours will begin at the Lycoming County Visitors Center.

Tour of Lights tickets can be purchased online by visiting williamsport.org. Each trolley has limited seating, so get your tickets soon!

*The Tour of Lights is a rain or shine event and tickets are non-refundable. If you have a child 2 and under they're free, but they must sit on your lap.



LYCOMING COUNTY VISITORS CENTER 102 W. 4TH STREET | WILLIAMSPORT, PA 17701

DECEMBER 12th-15th, 2024

5:45 PM - 8:45 PM

\$10/person

Free to Children 2 & Under*

TROLLEY SCHEDULE

Trolleys will depart every 15 minutes starting at 5:45pm

The departure times for December 12th & 15th are:

7:00 PM 7:30 PM 7:45 PM 8:00 PM

Dec 13th & 14th will have additional departures at: 8:15 PM 8:30 PM 8:45 PM

WHITE CHRISTMAS

Geisinger | M MEMBERS 1*













The Williamsport/Lycoming Chamber of Commerce is proud TROLLE to partner with Williamsport Trolleys on the Tour of Lights



OUR OF LIGHTS SNACKS DONATED BY: DUNKIN

The Class of 2025 is off to a great start with our first program day - Leadership & Community Service. Our hosts for today were Audriana Empet '22 and Joe Weber '09.

We started our day with an informative presentation by Jason McCahan on the mission of First Community Foundation Partnership. This was followed by a presentation from Missy Keiffer '23 on DISC in Leadership that included two fun team activities like designing group vehicles. Look out GM, Chevy and Ford...the LL Class of 2025 has some creative vehicle designers!

In the afternoon we attended a Kiwanis meeting where we had lunch and played Kiwanis trivia. Thank you to the Kiwanis Club of Williamsport for the delicious lunch from Don Waltmans!

We then moved on to the Central Pennsylvania Food Bank, where we gathered for a Board Member panel discussion that featured Diane Burfeindt, Roger Jarrett, Lori Baer, Ryan Adams and Gabe Sinicropi. This was followed by a tour and presentation of the Food Bank itself.

Our day ended with packing 240 food boxes that will provide meals for seniors.

Thank you to our annual sponsors: Hope Enterprises, North Central Sight Services, UPMC and West Pharmaceuticals!









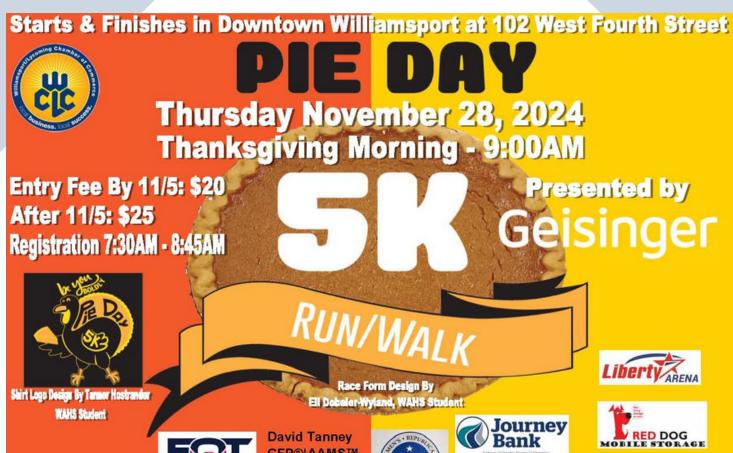








connection CHAMBER



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Join the Thanksgiving morning tradition and take part in the 8th Annual Pie Day 5k Run/Walk coordinated by the Williamsport/Lycoming Chamber of Commerce. Be You Boldly and race founder Cecilia Fink (now a Pitt senior), is still involved with the event. A portion of the race proceeds will be donated out by Cecilia to local charities of her selection including, K's for Cancer, created in memory of Justin Flannery Hilton providing direct and immediate support to cancer patients and their families here in Lycoming County and RVR YMCA Livestrong Program benefitting their cancer survivors.

Race Details: T-shirt & swag bag guaranteed if registered by November 5. Starts & finishes at the Chamber office located at 102 West Fourth Street in Williamsport. Awards given to overall Male & Female Winner & top 3 Male & Female Runners in each age group. Pies given to 1st place winners in all categories. Free food for all participants & post-race raffle prizes .



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