

CHAMBER CONNECTION

TO PRESERVE, PROTECT AND DEFEND THE FREE ENTERPRISE SYSTEM OF LYCOMING COUNTY

Muncy Industries churns out useful products

Dr. Beatty keeps patients smiling for 40 years

LCVB Tourism Grant applications due

Chamber business spotlight



SPHERION

helps clients find local jobs



The Chamber View

Vincent J. Matteo, President/CEO



Another new year. It is difficult to know what 2017 will bring for our community, nation and the world. Certainly 2016 was full of surprises, challenges and opportunities. I hope your year ended on a positive note.

As is often the case with my first column of the year, it may contain several topics. First, because of all the Holidays, the Chamber Connection was due to the Sun-Gazette for printing a week earlier than normal so I may have some "old news" in this edition.

As the year came to an end, property taxes for the City and a few other communities rose and the Lycoming County Commissioners came close to doing the same but, thankfully, did not. Property tax increases are becoming an annual event that we must get under control. Those on fixed incomes are hit particularly hard as are the working middle class homeowner. And, while I believe most of our local elected officials are sincere in their desire to keep taxes as low as possible, more needs to be done. Cutting costs needs to be part of the solution; simply raising revenues cannot be all that is done. While I generally believe small increment increases is better than waiting ten years and then hit taxpayers with a large increase, annual increases

are truly taking a toll. I am particularly concerned about Williamsport since they are already the highest taxed community not only at the municipal level but the school district as well. I believe we are coming to a tipping point in the city. If a solution is not found at the city and school district level, the middle and upper middle class will flee the city in larger and larger numbers and the impact will be devastating.

As we move through 2017, it is more important than ever that we all attempt to work together to solve our issues and find new opportunities to move our community forward. Unfortunately, some choose to be negative and work to advance their own agenda at the expense of the community. The national scene does not have a monopoly on "demagogues" who believe shouting the loudest makes you right or who will say anything without regard to the facts. We saw this during budget negotiations at all levels of government. It really needs to stop. It is damaging and it serves no purpose. Personal agendas need to be put aside.

And local taxes are not the only problem. On January 1, 2017 our state gasoline tax rose by another 8 cents per gallon. This is the last of the incremental increases that were a result of the passage of Act 89 a few years ago. Now, we at the Chamber, like most, if not all chambers across Pennsylvania supported

Act 89 because we were told the money raised by the tax would go to highways and roads. While there has been an increase in spending for these needs, the fact is that too much of the money is being siphoned off to pay an increasingly large share of the costs of our State Police. Now, as I have said before, I strongly support our State Police and believe they do a fantastic job. This is not about paying for the State Police; it's about how we pay for the state police. The money should not be coming from the state gasoline tax. The more money we divert from our roads and highways, the more they deteriorate. This is a safety issue as well as an economic development issue. Good infrastructure is critical to job creation. I am told this will be a big discussion item for the State Legislature this year.

2017 should be an interesting year for everyone. With a new President taking office the nation will chart a new and much different course than in recent years. While you can never anticipate events, it is certainly possible that we will see the end of many of the Obama Administration's programs. We will also be spared any major election drama since there will be no Presidential or Governor's race and I am good with that. I can definitely use a year off from all the mud and dirt flying around the airwaves. I have said it before and I will say it again, the negative campaigning,

on those things that need improvement, enjoy all the good we have.

The Chamber and its affiliates, the Industrial Properties Corporation and the Economic and Community Growth Corporation as well as its Visitors Bureau and Leadership Lycoming Operating Committees have solid plans and budgets in place for next year. With some new initiatives we will continue to work to improve the local business climate and maintain the strong quality of life we enjoy. With others we will continue to provide quality service to our members and the community. I am excited about the year ahead.

We are appreciative of the support we receive from our volunteers. Their efforts are what makes this organization successful and while I am extremely proud of my staff, they know without our volunteers, we could not accomplish all we do. I want to take this moment to wish all of you a Happy and Healthy New Year. And that's the Chamber View.

As 2017 dawns, we should reflect upon all the good we have here in Lycoming County. Sure there are many things we need to work on, but we also must not forget all we have that is positive and good. I have said it many times and will say it again now – Lycoming County is a great place to live, work and play. I sometimes get tired of hearing the detractors complain about every little thing that is not quite right here. Let's accentuate the positive and, while recognizing and working

Williamsport/Lycoming Chamber of Commerce Staff Main Office - 570-326-1971

President/CEO	Dr. Vincent J. Matteo
570-320-4201 - vmatteo@williamsport.org	
Editor	Sharon Jones
570-320-4202 - sjones@williamsport.org	
STAFF	
Executive Vice President, Economic Development & Executive Director, Lycoming County Visitors Bureau	Jason Fink
570-320-4213 - jfink@williamsport.org	
Vice President & Chief Financial Officer	Nancy Eischeid, CPA
570-320-4206 - neischeid@williamsport.org	
Executive Secretary	Cindy Robbins
570-320-4201 - crobbs@williamsport.org	
Financial Assistant	Lori Knowlden
570-320-4205 - lknowlden@williamsport.org	
Leadership Lycoming/Special Events Coordinator	Sharon Jones
570-320-4202 - sjones@williamsport.org	
Tourism Coordinator	Regina Kennedy
570-320-4208 - gkennedy@williamsport.org	
Membership Relations Coordinator	Carroll Pawlikowski
570-320-4209 - cpawlikowski@williamsport.org	
Receptionist	Amy Hamm
570-326-1971 - ahamm@williamsport.org	

9th Annual Denim & Diamonds



February 4, 2017
Holiday Inn Downtown
6:00 pm — 11:00 pm

**Reservations and Sponsorships
Now Available!**

Enjoy an evening with your Chamber friends, multiple food stations and a variety of awesome desserts to satisfy all dessert connoisseurs. Back again this year; Daddy-O and the Sax Maniax. Watch your mailing for more information.

Call the Chamber at 570-326-1971 for more information or visit www.williamsport.org to register online.

Lycoming County Visitors Bureau 2017 Travel & Tourism Grant Applications Due this Month

The Lycoming County Visitors Bureau grant applications are still available and are due to the Lycoming County Visitors Bureau by 4:00pm on January 16, 2017.

Funding is to assist with non-profit organizations in their travel and tourism related activities and is to be used for underwriting the expense of promotional and publicity initiatives by those assets for the purpose of increasing tourism within Lycoming County.

Awards are granted on a competitive basis. Grant funding is limited to non-profit organizations and preference will be given to the assets that demonstrate the ability to attract patrons from outside Lycoming County.

Organizations meeting

the criteria for the grant are strongly encouraged to apply for this funding. Applications and guidelines may be obtained by going to the Visitors Bureau website, www.vacationpa.com, or the Chamber's website, www.williamsport.org. They can also be obtained by calling the Chamber at 570-326-1971.

Those organizations that have questions or need assistance in completing the application can contact Jason Fink with the Visitors Bureau at 570-326-1971.

Since 2000, the Lycoming County Visitors Bureau has granted out through this program over \$1.2 million to 50 non-profit organizations conducting travel and tourism related events and activities here in Lycoming County.

The Williamsport/Lycoming Chamber of Commerce
Education Committee
Invites you to our Sixteenth Annual



Education Celebration

Thursday, March 2, 2017

Registration: 5:30 p.m.
Program: 6:00 p.m. – 8:00 p.m.

Williamsport Country Club
800 Country Club Drive
Williamsport

Reservations Required
To register, visit www.williamsport.org
or call the Chamber at 570-326-1971

Featured Awards

Outstanding Educator

Outstanding Senior of the Year

Business Partner in Education

Alumni of the Year

Call for
exhibitors!

Science Festival

Thursday, February 16, 2017

SNOW DATE: FEBRUARY 23



Pennsylvania College of Technology

FIELD HOUSE

9 a.m.–2 p.m.

Sneak peek for 5th grade classes (up to 1,500 students expected)

5–8 p.m.

Open to the public



The festival is geared toward elementary and middle school students and their families. Hands-on activities and demonstrations are best suited for the event.

Don't miss out on this great opportunity to spark excitement about science, math, engineering, and technology in our youth!

Reserve your FREE booth today.

Booths are limited and available first come, first served.

Yes, we would like to exhibit.

Company _____

Address _____

Contact name _____

Phone _____

E-mail _____

When are you able to participate?

- Entire day 9 a.m.–2 p.m. & 5–8 p.m.
- Morning/afternoon session only (9 a.m.–2 p.m.)
- Evening session only (5–8 p.m.)

How many tables (6' x 30") will you need? ____

How many chairs will you need? ____

How many electrical outlets will you need? ____

Additional setup requirements _____

Return completed form to:

- College Transitions, DF 125
Pennsylvania College of Technology
One College Avenue
Williamsport, PA 17761
- 570-327-4527 (fax)
- collegetransitions@pct.edu
- Or sign up online at k12.pct.edu

EVENT COORDINATED BY
Pennsylvania
College of
Technology

PENNSTATE



LYCOMING
COLLEGE



Welcome New Chamber Members!

The 505
Owen Rutan
505 Washington Boulevard
Williamsport, PA 17701
570-322-9619
Restaurants/Cafes/Taverns

AgChoice Farm Credit
Crystal Standish
4504 Westbranch Highway
Lewisburg, PA 17837
570-524-2204
www.agchoice.com
Financial Services

Beech Resources
Bill Richardson
343 Pine Street, Suite 1
Williamsport, PA 17701
570-601-4138
Support & Service for Natural Gas Industry

Crown Fried Chicken
Yousaf Basir
33 West Fourth Street
Williamsport, PA 17701
570-322-9900
Restaurants/Cafes/Taverns

Girls on the Run of Greater Susquehanna Valley
Shannon Butters
484 Alexis Drive
Williamsport, PA 17701
570-337-9865
www.gotrgsv.org
Non-Profit Organization

Heaven's Best Service Group
Chris Pinchak
30 Broadway Street
Milton, PA 17847
570-246-3732
http://lewisburgpa.heavensbest.com
Carpet Cleaning

Madison Settlement Services
Chawn Gehr
1000 Commerce Park Drive
Suite 412B
Williamsport, PA 17701
570-326-3200
http://madisonsettlements.com/
office/williamsport-pa
Real Estate Settlements/Title Insurance

Revolving Loan Fund

The Industrial Properties Corporation, Williamsport/Lycoming Chamber of Commerce and the City of Williamsport are committed to assisting small businesses with their economic development projects. From building renovations, expansion/working capital to equipment purchases, the Revolving Loan Program can provide the finances you need to increase business and ensure economic prosperity. For more information or application, contact Nancy Eischeid at the Williamsport/Lycoming Chamber of Commerce at 570-326-1971.

Chamber Members, Join Us...

Lycoming County SPCA PM Exchange

Tuesday, January 10, 2017

5:00-7:00pm

2805 Reach Road, Williamsport



Since June 13, 1892, the Lycoming County SPCA has been "Connecting friends for over 125 years." At the first PM Exchange of 2017 the SPCA will showcase its rich history of caring for the animals in our community.

Comfort Inn PM Exchange

Thursday, January 19, 2017

5:00-7:00pm

1959 East Third Street, Williamsport



The Comfort Inn would like to invite you to our PM Exchange. While here, you will experience the premier hotel in the Williamsport area. Come and enjoy complimentary cocktails and snacks as well as a tour of our beautiful facility. We look forward to hosting you and your guests and thank you for choosing Comfort Inn for your accommodation needs.

White Deer Golf Course PM Exchange

Thursday, February 9, 2017

5:00-7:00pm

352 Allenwood Camp Lane, Montgomery



You are invited to an evening of good food, drinks, friends and fun at White Deer Golf Course. While here, learn about our Corporate Membership offering, as well as how you can host a successful golf outing to raise funds for your non-profit organization. Golf outings can generate extra money for your cause, meanwhile spending the day on a beautiful golf course.

Call the Chamber of Commerce today at (570) 326-1971 or visit www.williamsport.org to make your reservations.

Chamber Member Discount

Working to meet the needs of our members

Artisan Hearing Technologies LLC

adding quality to life every day



Hearing Aids

- ◆ \$150.00 off of the purchase of one (1) hearing device
- ◆ \$300.00 off of the purchase of two (2) hearing devices
- ◆ Free batteries for the hearing devices for 5 years
- ◆ Free service on the hearing devices for 5 years
- ◆ We offer a "try it before you buy it" two (2) week trial period to all patients

Artisan Hearing Technologies fits patients with the most advanced hearing aids, using the most advanced equipment.

For more information please call (570) 666-3748

Williamsport/Lycoming Chamber of Commerce - 102 West fourth Street - Williamsport, PA 17701
(570) 326-1971 - www.williamsport.org

For a complete list of upcoming Chamber events, visit www.williamsport.org

December Ribbon Cuttings/Open Houses/PM Exchanges

Stacey Harer State Farm Agency Holds Open House



Congratulations to Stacey Harer and her staff on the ribbon cutting and open house for her location at 1965 Lycoming Creek Road in Williamsport. Cutting the ribbon is (L-R) Karen Metz, Williamsport/Lycoming Chamber of Commerce Board of Directors; Melissa Proseus, State Farm; Calvin Phillips, State Farm; and Wendy Hanley, State Farm; Vince Matteo, President/CEO Williamsport/Lycoming Chamber of Commerce; and Rick Metz, Keystone Mobile Shredding.

Beckoning Cat Project's Grand Opening



Congratulations to Beckoning Cat Project for their Grand Opening recently. Cutting the ribbon on their location at 1417 East Third Street in Williamsport, is (L-R) Kerry Perry, Executive Director of Beckoning Cat Project; Megan Casper, Vet Assistant and Manager of Store Next Door; Amber Mace, Vet Assistant and Manager of Store Next Door.

Excellence Award Presented at Chamber Board Meeting



Congratulations to STEP, Inc. for winning the Continuing Excellence Award for health and wellness in the workplace for the second year in a row. Presenting the award is (c), George Johnson, Highmark Blue Cross Blue Shield and Vince Matteo, President/CEO, Williamsport/Lycoming Chamber of Commerce to Rachelle Abbot and Abbey Eschbach.

LEGACY MEMBER

Dr. Beatty keeps patients smiling for 40 years

By MEGAN E. BLOOM
mbloom@sungazette.com

JERSEY SHORE— Since 1978 Dr. Richard A. Beatty has been making his patients smile wider due to his quality dentistry.

He began working at the Jersey Shore Hospital doing wisdom teeth extractions then opened his own

private practice in 1988, 259 Allegheny St.

He has seven employees that include dental hygienists and assistants as well as a receptionist and office manager.

Beatty does general dentistry, crowns, bridges, implants, veneers, root canals and TMJ treatment.

With the help of his employees, they are able to take care of their patients' mouths to the best of their ability.

Many of his patients have been with him since he opened his practice. He has seen multiple generations of families come through his door, Beatty said.

"I like the patients I have," he said. "I'm here to take care of them, that's been my attitude."

He enjoys helping them have a nice smile and get them out of pain if they are in it, he said. People who have a dental emergency will come to him such as a broken or abscessed tooth.

Elaine Harrow, of Jersey Shore, has been a patient of Beatty's since 1979. When she needed him for a dental emergency, she was pleased with his work.

"He took me right in and fixed me up," Harrow said.

Him being an excellent dentist through his quality work as well as the nice people who accompany him is what has kept her and her husband going there for over 30 years, she said.

Beth Farr, a dental hygienist, and Jame Reidell, a dental assistant, said they enjoy working for Beatty.

"He is calm and compassionate with patients," Farr said.



MEGAN BLOOM/Sun-Gazette

Jame Reidell, a dental assistant, is preparing to help Beatty perform an implant procedure. Her and Beth Farr, a dental hygienist, work together to make their patients feel comfortable while they're in the office.

Beatty gives the hygienists ample time to clean their patients' teeth and chat to help them feel relaxed. By socializing with them, they are able to create good relationships, she said.

By creating positive relationships they all can feel like they are part of a family, Reidell said.

"I like helping them change the way they look at teeth," she said.

It is like a mini makeover when they get work done, she said.

The office is open Mondays, Tuesdays and Thursdays from 8 a.m. to 5 p.m. and Wednesdays 8 a.m. to 1 p.m. It is also open the first Friday of each month from 8 a.m. to 1 p.m.

For more information call 570-398-4266.



MEGAN BLOOM/Sun-Gazette

Left, Elaine Harrow, of Jersey Shore, has been going to, right, Dr. Richard A. Beatty for her general dentistry since 1979. Besides general dental work, he does crowns, bridges, implants, veneers, root canals and TMJ treatment at his 259 Allegheny St. office.

Williamsport/Lycoming Chamber of Commerce Hosts Holiday PM Exchange

There was definitely a holiday vibe at the Visitor Center, the Chamber of Commerce and from all of the attendees at the Chamber's Holiday PM Exchange in December. Santa even visited to make sure that everyone was on the nice list.

Thank you to our following members for some wonderful food; Acme BBQ & Catering; Vinnie's Italian Eatery, Long Island Pizza, Sprinkled Sweet Bakery, Chef Hosch and Ann Catering, Stonehouse and Brickyard Restaurant, and Julie's Coffee.

A special thank you to Lycoming College for hosting a tasting station for their coffee, Little League International and WBRE for donating door prizes and Pennsylvania College of Technology for donating the awesome poinsettias.

Thank you to all the Chamber members who attended and made this a great PM Exchange.



FEATURE MEMBER

Spherion helps clients find local jobs

By MEGAN E. BLOOM
mbloom@sungazette.com

Finding a job can be a strenuous process with scouring websites and newspaper columns while hiring the right person can be just as time consuming filing through dozens resumes.

Spherion Staffing works to get people into the right job for them and helps companies select the best candidate for them.

The four employees at the Williamsport branch, 459 River Ave., strive to connect each person with a job that is best for them and a company with the best person for the job.

It places people from entry-level positions up to the corporate level in a broad range of fields such as finance, factory work and engineering, Amanda Wright, regional business development and operations manager, said.

The full service staffing agency is a national company that has local franchises across the country. At the Williamsport location, it serves people from Snyder County up to the New York border and out to Clinton County, she said.

“We want to find a job to help you better your life,” Wright said.

There is a database of individuals with their resume and qualifications so when an employer is looking for a specific type of person, a Spherion staff member can look through the list and recommend someone, she said.

Each person in the database the staffing specialists have interviewed and have an understanding of the person’s career goals and personality. They strive to be supportive of each client, she said.

If a company calls Spherion looking for a front desk manager, they can look into a folder of people with the experience and find who would fit best into that position.

Some of the aspects they look at to fit people into the right job for them are the company’s culture, the experience level needed to complete the job, industry fit and company size. Each person is unique so by analyzing those facets they can find an ideal match, Wright said.

They do not try to mold somebody into someone they are not, she said. If they are shy, they would not connect them to work at a call center.

“We present the person to our customer and vouch for them through networking,” she said. “We do our



MEGAN BLOOM/Sun-Gazette

Spherion Staffing, 459 River Ave., works to help find local jobs for people and assist companies in filling vacant positions with the most qualified people for the job. Shown, left, Shane Gerow, of Tioga County, is being interviewed by Meagan Hensler, staffing specialist, to help him find a job that is the right fit for him.

best to make the best recommendation.”

For example, Shane Gerow, of Tioga County, came to the office to look for work as a mechanic. He had been working for the gas industry as a technician for years but now that the industry has left the area, he is out of work.

By interviewing him, learning about his story and goals, staffing specialist Meagan Hensler can connect him with a new job that he will hopefully enjoy.

“We want to find them a job they can make into a career,” Hensler said.

Being a local franchise, the employees live in the community so they are able to understand its needs and the industries here, Wright said.

As members of the community, the company sees it as a necessity to give back to the area. This year the Williamsport branch donated \$1,500 to Family

(See SPHERION, Page 9)

Plan Your Party with us!

- Company Parties
- Team Bowling Outings
- Themed Birthday Parties
- “Cool” Indoor Bowling Picnic

HOURS:
Monday - Saturday
10:00 am to Close
Sunday
Noon to Close

Faxon Lanes
Let us entertain you.

1225 River Ave. Williamsport • faxonbowling.com 323-0273

FEATURE MEMBER

Spherion helps clients find local jobs

(From Page 8)

Promise of Lycoming County.

She said Family Promise was chosen because they want to support the organization's job coaching efforts.

In the new year, the company plans to continue to grow and help people find the ideal job for them.



MEGAN BLOOM/Sun-Gazette

The Williamsport branch is small but has helped over a thousand people find jobs. The staffing specialists work to find the best match after interviewing each person who seeks their services. The specialists look at their experience level, what type of environment they want to be in, their career goals and where their personality would fit in well. Shown, left, Melissa Walter, staffing specialist; center, Amanda Wright, regional business development and operations manager; right, Hensler.



MEGAN BLOOM/Sun-Gazette

Spherion Staffing agency is a national company that has been helping people find jobs and companies to put the right person to work for them for 70 years. As a local franchise, the employees understand the community so they strive to make it a better place and keep people working and companies running smoothly.

"We hope to help people get back on their feet," Wright said.

Her and the staffing specialists enjoy hearing that a job helped change a person's life for the better.



1-800-692-6217

Your Document Efficiency Specialists

www.GoldenBusiness.com
201 Basin Street, Williamsport, PA 17701
Serving North Central Pennsylvania for over 20 Years!

SHARP[®]

Digital Imaging

*It takes a Sharp company
to do the whole job.*

Phillips
SUPPLY HOUSE

1-800-924-0332

Serving northcentral Pennsylvania since 1893.

The Leadership Lycoming Class of 2017 started their day with a welcome from City Council members Randy Allison, Bonnie Katz and Skip Smith. The class learned how the council operates and their current struggles. They provided insight into city government and the challenges they face. Robin Van Auken, Writer and Educator at Lycoming College, spoke to the class on public speaking. The class then headed on to observe a Lycoming County Commissioners Board meeting learning about fiscal issues and hot button items. After a lunch and a discussion with Representative Everett and Wheeland, Commissioner Tony Mussare and Chamber President/CEO Vince Matteo about local issues, the group was given a tour of the 9-1-1 Call Center and the Department of Public Safety. Rounding out the day, Charley Hall from Representative Everett's office, helped the class understand campaign concepts on running for office. Thank you to our program day sponsor Representative Garth Everett, our program day speakers and the James V. Brown Library for the use of the Lowry Room.

Thank you to Michele Boyles, Computer Science Resources, Matt Houseknecht, River Valley Health & Dental Center, and Austin White, McCormick Law Firm for taking these photos as class reporters.

*Thank you to our program day sponsor,
Representative Garth Everett!*



Thank you City Council members, Randy Allison, Bonnie Katz, and Skip Smith for their warm welcome and great discussion about the City of Williamsport and City Council.



The Class of 2017 had the opportunity to observe and listen to a Lycoming County Commissioners Board meeting. Thank you to Commissioners Rick Mirabito, Jack McKernan and Tony Mussare for your great information on the county.



Robin Van Auken, author & Lycoming College educator, provided a humorous hour on public speaking. Thank you Robin!



It was great to have the opportunity to tour the 9-1-1 Call Center and the Department of Public Safety. We learned survival tips to use in emergencies and to see the process of emergency calls and the technology used to handle them.



www.leadershiplycoming.org

Follow us on Facebook!



Leadership Lycoming

Member Renewals

Received between November 23rd and December 15th

Thank you to our renewing members. We do appreciate your membership and involvement in the Chamber!

Members Over 100 Years

Lycoming Engines
Plankenhorn Stationery Co.

Members Over 50 Years

Eck's Garage, Inc.
Fink's Paint Store, Inc.
Fish Real Estate
Hermance Machine Company
Lycoming College
McCormick Law Firm
PMF Industries, Inc.
PNC Bank, N.A.
Spitler Funeral Home, Inc.
Susquehanna Paper & Sanitary Supply Corp.
The Hartman Group
UGI Utilities, Inc. - Energy to do more
W. R. Sims Agency, Inc.

Members Over 25 Years

AAA North Penn
Anthony H. Visco, Jr., Architects
Aquarius Pool & Patio, Inc.
Baker Tilly
Beiter's Home Center
Berkshire Hathaway HomeServices Hodrick
Realty
Blaise Alexander Chevrolet, Inc.
Brass Alignment, Inc.
Burger King/Carrolls, LLC
Carpenter, Harris & Flayhart
Charlotte Pipe and Foundry
Crockett Financial Services
CSR Enterprise Networks
Davis Insurance Agency, LLC
DePasquale Staffing Services
Dixon A. C. & R. Corporation
Durdach Bros., Inc.
E. R. Kinley & Sons Jewelers
East End Lumber Company
Equipment Depot
Ettinger's Landscaping Services and Garden
Center
Faxon Bowling Lanes, Inc.
Faxon Cleaners, Inc.
Glamorise Foundations, Inc.
Grampian Hills Apartments
J. B. Gibbons Construction, LLC
Janet's Floral Creations
Jersey Shore Hospital
Jersey Shore State Bank
K. C. Larson, Inc.
KBF Print Technology

Klein & Rizzo, Inc.
Kopper's, Inc.
Lecce Electric, Inc.
Lockard Agency, Inc.
Loyalsock Township Board of Supervisors
Lucas Trucking Corporation
Lundy Warehousing, Inc.
Lycoming County Fair Association
Lycoming County United Way, Inc.
M & M Sheet Metal and Steel Fabricators
McDonald's Restaurants
Mid-State Beverage Co.
Miele Amusements, Inc.
Montgomery Plumbing Supply Company t/a
Bi-Lo Supply
Montoursville Area School District
Murphy, Butterfield & Holland, P.C.
Nevills Flowers LLC
North Central Digital Systems, Inc.
North Central Sight Services, Inc.
Oregon Hill Wine Company, Inc.
Pudgie's Pizza
Rainbow Carpet Cleaning and Fire
Restoration Co.
Real Estate Excel - A Girio Realty Co.
River Valley Transit
Roan's Transfer & Storage, Inc.
STEP, Inc.
Tony's Delicatessen
Trenco, Inc./Distribution Concepts Co.
Weather Control Company
West Branch Drug & Alcohol Abuse
Commission
Wilkinson Dunn Company
Williamsport Symphony Orchestra
Woodlands Bank
Young Industries Inc.
YWCA of Northcentral PA

Members Over 20 Years

American Cancer Society
Clair D. Thompson & Sons, Inc.
Community Services Group
D.A.D.'S Landscaping
Dental Care Associates
FNB Bank, N.A.
Fred Hamm, Inc.
Gearhart, Wienecke & Verrastro, P.C.
Home Service Beverage
Janney Montgomery Scott, LLC
Kent A. Bennett & Associates, Inc.
Lyco Lube Xpress
Lycoming County SPCA

Office of Vocational Rehabilitation
Old Corner Hotel
Port Elevator Company, Inc.
Red Lobster
Refrigeration Service Co./The Wholesale
Chef
Roche Financial, Inc.
Sam's Club
Susquehanna Valley Chapter of the PA
Credit Union Association
Tulpehocken Spring Water
Vinnie's Italian Eatery
Wascher's Chiropractic Center
WBRE-TV
West Branch Valley Federal Credit Union
Williamsport Regional Airport
Williamsport Scottish Rite

Members Over 15 Years

Access Self Storage
Anesthesia Associates of Williamsport
Attractive Alternatives
AutoTrakk, LLC
Berger's Greenhouse
Better Business Bureau
BLaST Intermediate Unit 17
Bostley's Preschool Learning Center Inc.
Brite Laundry Center
Bullfrog Brewery
Buttorff's Hardware, Inc.
CareerLink - Lycoming County
Central Pennsylvania Workforce
Development Corporation
CK Business Consultants, Inc.
DCNR-Bureau of Forestry - Tiadaghton
State Forest Resource Management Center
DeWald Chiropractic
Discovery Machine, Inc.
Elery W. Nau, Inc.
First National Bank
First United Methodist Church
Glass & Burns Inc. DBA Catherine Burns
Insurance Services
Gregory Welteroth Advertising
Hans CedarDale Satellite, Inc.
Happy Acres Resort
Henry Dunn, Inc.
High Steel Structures, Inc.
HRI, Inc.
Hudock Capital Group LLC
Ichiban - Japanese Cuisine
Impact Advertising & Video

continued on page 14

SMALL BUSINESS

Muncy Industries churns out useful products

By **MIKE REUTHER**
mreuther@sungazette.com

At Muncy Industries, time-tested products put to good use are being turned out every day.

And all the work is done out of a small machine shop just outside Turbotville.

“We call it heavy lifting hardware,” said James Fetter, company president.

The machine shop at the company’s

headquarters at 5820 Susquehanna Trail buzzes with activity, with workers engaged in drilling and milling and cutting to make aluminum and steel fittings for bridges, structures, and wire rope assemblies.

“We build things,” Fetter said. “We contribute. We don’t consume.”

Fetter proudly reveals some of the fittings and pieces his machine shop has produced for projects over the years, including Madison Square Garden and the Brooklyn Bridge in New York and London Olympic Stadium and the Denver International Airport.

He pointed to a map of the world, revealing worldwide markets for his company’s products.

“We are global,” he said.

The family owned business, which includes Fetter’s wife, Ophelia, and sons, Justin and Jason, who works out of the Houston office, operates two shifts.

The Turbotville location’s warehouse houses up to 240 tons of steel, according to Justin.

“Most of it is U.S. made,” he said.

The company’s jobs are both big and small.

“We are making something special for someone in a hurry,” his father said. “We are making something standard.”

Despite some of the interesting projects that the company has been involved with, Muncy Industries, for the most part has flown under most people’s radar screens.

“Mostly, we have a low profile,” Fetter said. “Nobody knows what we



MIKE REUTHER/Sun-Gazette

Steve Delany, a employee of Muncy Industries, does some grinding in the company’s machine shop.

do.”

Fetter’s grandfather, Charles Kanz, got it all started when he launched Muncy Machine and Tool in 1949.

Upton-Walton Co., Cleveland and Newco Manufacturing, Kansas City, Mo., were founded later.

According to the company website, the companies started close to wire rope mills with each company focusing on products that included wire rope terminations, swage sockets, spelter sockets, button ferrules, flemish eye sleeves, and aluminum turnbacks.

Through the years, product offerings include dynamometers, wedge buttons, sheaves, solid wire rope thimbles, roll-off hooks, and stainless duplex sleeves.

“We found Muncy Industries which is our distribution company for our producing companies,” Fetter said.

Forty employees, most of them

engaged in actual manufacturing, are employed at the Turbotville site, along with three engineers who busy themselves with design work of the products.

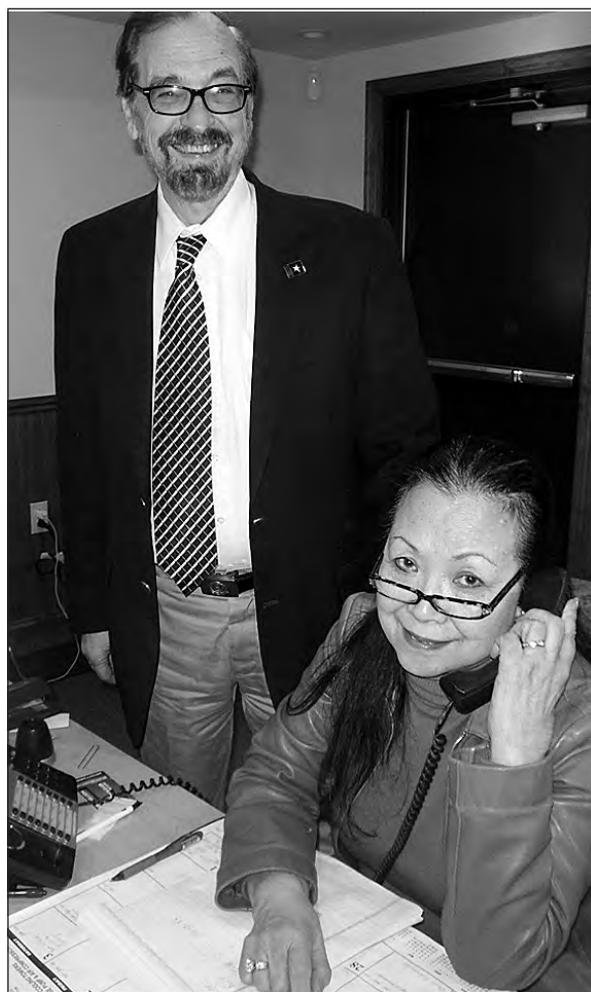
Ophelia said the employees are hardworking and loyal.

Fetter said he’s hired plenty of local people, including those with agricultural backgrounds, from the surrounding rural area.

“You don’t have to teach them how to work,” he said.

Most recently, he said business has been what he termed as “flat” for his business, mostly due to the economy. He also blamed oppressive government regulations and burdensome taxes, including the state’s 9.9 percent corporate net income tax.

“We keep adding product lines,” he quickly added.



MIKE REUTHER/Sun-Gazette

James Fetter, president of Muncy Industries, and his wife Ophelia Fetter, in the office of the company located at 5820 Susquehanna Trail, Muncy. The company manufactures products that include aluminum and steel fittings for bridges, structures and wire rope assemblies.

NEW MEMBER

Historical Society showcases Jersey Shore's past

By **MIKE REUTHER**
mreuther@sungazette.com

The Jersey Shore Historical Society is a treasure trove of its community's rich past with archives and pictures and pieces from other eras flooding the rooms of the former home at 200 S. Main St.

"A lot of people are really good about donating things," said Tina Cooney, historical society community outreach coordinator. "People find stuff from their families."

Cooney and her mother, Olive Cooney, are happy that so many historical pieces have found their home there.

"I think this is just fantastic," Olive said.

It was Olive who helped start the organization back in 1963.

Since that time, it has grown to some 200 members.

"It's nice to have this," said Tina. "The public has

been very helpful in cooperating in the telling the history of the town."

A tour of the three-story house, originally the home of Samuel Moss, a merchant, postmaster and stagecoach driver in the mid 1800s, yields plenty of history.

Some parts of the house are given over to certain themes, including a railroad room, which its rich offerings of equipment, tools, and other assorted train transportation items.

"We had the New York Central Railroad and the Pennsylvania Railroad (in Jersey Shore)," Tina said.

She referred to a picture of the Avis trainyard, which once served as a transportation hub. Avis was also the home to a cut glass factory and some of the artifacts from that business are stored in the museum.

Log books from a canal system that operated in Jersey Shore are on display as well.

"We have a lot of World War I artifacts," said Tina.

She showed off an old helmet worn by infantrymen of that time and also pointed to a quilt with stitchings of each and every name of Jersey Shore men who served in that war, including the fallen soldiers.

Among other interesting pieces are a projector from Jersey Shore's old Victoria Theater on Allegheny Street and an Edison Player phonograph from 1877 which was owned by Charles and Clara Marks of McElhattan. There is even a working telegraph.

"This is one of the oldest pieces in the house," Tina said, pointing at an Alfred Benedict Fall Case Clock from 1798.

Tina said she especially likes to show off the crude surgical instruments used by Dr. James Davidson during the Revolutionary War. A portrait of Davidson hangs in the museum. He is buried in Pine Creek Cemetery.



MIKE REUTHER/Sun-Gazette

Uniforms of the armed services worn by servicemen through the years can be found at the Jersey Shore Historical Society. The historical society is housed in the former Samuel Moss home.

Another room is given over to vintage clothing, which includes everything from bowling shirts to high school band uniforms.

Watercolors by Vi McClain, a local Twentieth Century artist, of covered bridges, barns, and other buildings of the area, hang from a wall.

Olive said when she and other townspeople first started the historical society more than 50 years ago, they had no place to store the period pieces they began accumulating.

The first real home for the organization was at the old Broad Street School in the early 1970s. Soon after, the present home was purchased.

She credited Jim and Betty Allen along with president emeritus Wayne Welshans with doing much for the organization.

The Allens take care of the museum, Tina noted.

The borough of Jersey Shore, she added, has also been supportive of the historical society's efforts.

Tina said more plans for showcasing the community's history could include the creation of a walk/bicycle path that follows the route of the old canal.

"Jersey Shore has a very rich history," Olive said.



MIKE REUTHER/Sun-Gazette

Tina Cooney shows off the more than 200-year-old Alfred Benedict Fall Case Clock at the Jersey Shore Historical Society. The clock is among numerous historical pieces to be found at the museum.

continued from page 11

J & M Construction Specialty, Inc.
 Lewis Veterinary Clinic
 Liberty Mutual Insurance
 Loyalsock Animal Hospital
 Loyalsock Township School District
 LPL Financial
 Lycoming County Water & Sewer Authority
 Lycoming Valley Railroad Company
 Marshall, Parker & Weber
 McTish, Kunkel & Associates
 Mel's Deli & Cafe
 Montgomery Borough
 Montoursville Borough
 Mountaineer Lounge
 Mr. Sticky's, Inc.
 Muncy Self Storage, Inc./Red Dog
 Mobile Storage
 Murray Motor Co., Inc.
 Padgett Business Services
 Piper Aviation Museum Foundation
 Quality Air Mechanical, Inc.
 R.D.J. Enterprises
 RE/MAX West Branch
 Richard R. Motter Agency
 Soapy Joe's Car Wash
 South Williamsport Area School District
 Springs Window Fashions, LLC
 Teamwork Graphics, Inc.
 The Muncy Bank & Trust Company
 The Olde Barn Centre/Antiques and Such
 The Williamsport Home
 Trebecca

Members 5 to 10 Years

American Red Cross-Northcentral
 PA Chapter
 Choice Carpet Cleaners, Inc.
 Comfort Keepers
 Diakon Family Life Services
 Dominic's of New York
 Fairfield Chevy-Dodge-Jeep-Ram of Muncy
 Five Star International, LLC
 Gustonian Gifts
 H. Dean Properties
 Holistic Health Center, LLC
 Holy Cross Orthodox Church
 Keystone Leather
 Malee Law Firm, P.C.
 Occupational Health
 Pajama Factory
 Raup & Sholder, P.C.
 Sheshequin Campground
 Spherion
 Susquehanna Marble and Granite, LLC
 The Flatiron Salon
 The M Group

Tiadaghton Inn
 Webb Weekly
 Weichert Realtors Premier

Members Under 5 Years

AC Cruz State Farm Agency
 Accent Lighting Productions
 Andree P. Phillips
 Casales Sub Shop
 Center for Independent Living of North
 Central PA
 Cheri's House of Flowers
 Construction Specialties, Inc.
 Crystal Lake Camps & Ski Center
 Financial 1st Federal Credit Union
 Imbibe Lounge & Night Venue
 Interstate Truck Center

J. L. Winters Jewelers
 Micro-One Computer Center
 Muncy Industries
 Orlando's Restaurant
 Panda Patriot
 St. John Neumann Regional Academy
 Staples
 State Farm - Stacey Harer, Agent
 Supply Chain Innovations Today
 Susquehanna Valley Vein Center LLC
 The Liberty Group
 Vincenzo's Italian Cuisine
 West Branch Human Resource Society
 Williamsport Wine & Design
 WNEP-TV
 YorkHoist, Inc.

January Chamber Business Spotlight



There are over 900 member businesses in the Williamsport/Lycoming Chamber of Commerce. This month we are featuring members in Financial Services. We encourage you to choose these Chamber members in our community.

Look for members in Wedding & Event Services in February.

<u>Accountants</u>	<u>Financial Planning & Investments</u>	
<p>Baker Tilly (570) 323-6023 www.bakertilly.com</p> <p>Gearhart, Wienecke & Verrastro, PC (570) 322-1544 www.gwvcpas.com</p> <p>Harold Eck, CPA (570) 398-1832</p> <p>Klein & Rizzo, Inc. (570) 326-2668 www.kleinandrizzocpa.com</p> <p>Larson, Kellett & Associates, PC (570) 368-2941 www.larsonkellett.com</p> <p>Lindsay & Hager Accountants (570) 546-0770</p> <p>Padgett Business Services (570) 322-8234 www.padgettcentralpa.com</p> <p>RDF Tax Services, LLC (570) 601-4403 www.rdf-tax.com</p> <p>Rogers, Huber & Associates (570) 546-2238 www.rogershuber.com</p> <p style="border-top: 1px solid black; padding-top: 5px;">Tax Services</p> <p>Jackson Hewitt Tax Service (570) 327-0404 www.jacksonhewitt.com</p>	<p>401k Benna, LLC (570) 873-3116 http://401kbenna.com</p> <p>Broad Street Financial (570) 368-8641</p> <p>Cascade Financial (570) 368-5030</p> <p>Cioffi Wealth Management (570) 322-1002 www.ameripriseadvisors.com/ronald.e.cioffi/profile/</p> <p>Coach4Retirees, Inc. (814) 944-2747 www.clifford.cashman.sarep.com</p> <p>Crockett Financial Services (570) 322-1313 www.ufinancialgroup.com</p> <p>Edward Jones Investments Ryan A. Miller, AAMS (570) 329-3000 www.edwardjones.com</p> <p>Edward Jones Investments Thomas Breisen, AAMS (570) 368-8878 www.edwardjones.com</p> <p>Edward Jones Investments Jonathan Saylor (717) 825-5167 www.edwardjones.com</p> <p>Evergreen Wealth Solutions (570) 601-6960 www.egwealth.com</p> <p>Gephart Moyer Financial Advisors (570) 505-3887</p>	<p>Hudock Capital Group LLC (570) 326-9500 www.hudockcapital.com</p> <p>Janney Montgomery Scott, LLC (570) 326-5700 www.janneywilliamsport.com</p> <p>LPL Financial - James H. Maule, Financial Advisor (570) 329-2219</p> <p>Merrill Lynch, Pierce, Fenner & Smith (570) 327-6600 www.local.ml.com/williamsport</p> <p>Moff & Associates (570) 326-2533 www.moffandassociates.com</p> <p>Morgan Stanley (570) 322-6141 www.morganstanleybranch.com/williamsport/</p> <p>River Valley Financial Advisors, Inc. (570) 505-1289 www.rivervalleyfinancialadvisors.com</p> <p>Roche Financial, Inc. (570) 322-1880 www.rochefinancial.net</p> <p>The M Group (570) 322-4627 www.comprehensivefinancialgroup.com</p> <p>Wells Fargo Advisors, LLC (570) 322-7788 www.wellsfargoadvisors.com/</p> <p>Wilmington Trust (570) 327-2985 www.wilmingtontrust.com</p>

Shopping local isn't just about convenience. Much of the money you spend at a local business will remain in the community, ensuring the vibrancy and sustainability of our quality of life.

You still have a chance!

If you missed the Phase 1 of the Montoursville Brick Project and would like to order a Commemorative Brick, we are accepting a limited number of additional brick orders. Please use the order form below to place your order. If you have any questions, please feel free to contact Carroll Pawlikowski at the Chamber offices (570) 326-1971.



Montoursville Chamber of Commerce



Broad Street Mini Park Project
Brick Paver Order Form

Engraving Information

4"x 8" Bricks may have up to three lines of text with up to 17 Characters per Line (this includes spacing and punctuation).

I approve the above engraving information.

Signed _____ Date _____

Print Name: _____

Company Name: _____

Address: _____

City, ST Zip: _____

Phone: _____

Payment Information:

Company Name: _____

of 4" x 8" Bricks _____ @ \$50.00 = Total Payment: _____

Check _____ (Payable to "Montoursville Chamber of Commerce")

Invoice _____ (Net 30 days)

MasterCard Visa Discover American Express

(For more secure credit card payments, you may call the Chamber with your card information)

_____ Exp: _____ CVV _____

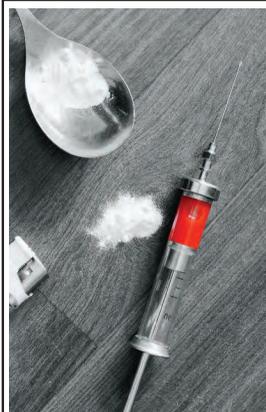
Signature: _____

Email: _____

Return to: Montoursville Chamber of Commerce • 102 West Fourth St. • Williamsport, PA 17701

Phone: (570) 326-1971

FAX: (570) 321-1209



Don't get high.

GET FREE



Coming in February

The Wilkes-Barre Chamber of Commerce invites you to join us as Wilmington Trust senior executives and experts share insights on the economy and their outlook for capital markets.

2017 Capital Markets Forecast



Luke Tilley
Chief Economist
Wilmington Trust Investment Advisors, Inc.

A question-and-answer period will follow prepared remarks

Wednesday, February 8, 2017

Registration and Heavy Hors d'oeuvres
& Beverages | 5:15 – 6:15 PM

Presentation and Q&A | 6:15 – 7:15 PM

Williamsport Country Club

800 Country Club Drive
Williamsport, PA 17701

\$25 Per Person

Reserve your space by Thursday, February 2 by contacting:
Williamsport/Lycoming Chamber of Commerce at: 570.326.1971 or email
chamber@williamsport.org or register online at www.williamsport.org.

We hope you can join us.



RENOWNED FOR A REASON™

WILMINGTON TRUST



Missed a Chamber Connection newsletter in 2016? You can find past issues on our website at www.williamsport.org or search for the Williamsport/Lycoming Chamber of Commerce on Facebook and look in our albums. There you will find all 2016 and previous Chamber Connections. Oh, and don't forget to like us!





Thank You...

The Williamsport/Lycoming Chamber of Commerce wishes to thank all that came out to support the 2016 Polar Express Train Excursions in the Williamsport area. It was a pleasure to see familiar friends and families who were with us on past excursions over the past 15 years. We also enjoyed making new friends joining us for the first time. We look forward to having you with us for future excursions in 2017.



A special *Thank You* goes out to the SEDA-COG Joint Rail Authority, Lycoming Valley Rail Road and Penn Valley Rail Road for their partnership with the Chamber in conducting these excursions.



The Polar Express Train Excursions are also underwritten in part by the below community minded businesses. They help in keeping this an affordable family event in our community. Please join us in thanking them through your patronage and support.



Wegmans

