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The Chamber View



Vincent J. Matteo, President/CEO

Well, in my last column I mentioned how I had not had to mow my lawn the entire month of April. Well, the month of May sure changed that. It seems every other day I was mowing either the front or the back. My wife told me if I did not mow the back soon, we might lose one of the grandchildren. Anyway, the weather has been warmer if not much drier. I also hope you had a great Memorial Day Weekend and took some time to remember those who paid the ultimate sacrifice for our freedoms.

Last month I wrote about the problem we are facing with rising taxes throughout Lycoming County and how it is impacting our municipal/township taxes as well as our school and county taxes. The property taxes in many communities, but especially Williamsport, is becoming a major problem.

Since that column, the front page of the Sun-Gazette has had numerous articles about school districts throughout Lycoming County raising taxes and, in some cases, even after some tough decisions were made to cut teachers or funding for programs. My point is, it hasn't gotten any better and it will not unless even more tough decisions are made and good, solid planning takes place. But, let's look at the local government side of the equation with a particular emphasis on Williamsport

since it is in Williamsport that voters will be faced with voting on whether or not they should change the form of government they live under in the upcoming November election.

Recently, the Sun-Gazette reported that the Williamsport Charter Commission had come to a consensus to recommend to voters that they change the form of government to Council-Manager from its current Strong Mayor – Council form. And, in an earlier paper, it was reported that the other group studying our form of government – the Williamsport Study Commission on Home Rule, will be making a recommendation that we change to a Home Rule form of government. First, having both these questions on the ballot at the same time is not in the best interests of the citizens of Williamsport. I am told it is probably not even legal. And, can anyone tell me what happens if they both pass? Talk about confusion and bad government. It seems obvious if that were to happen, we might see a drawn out fight in the courts. Something our community does not need.

Neither I, nor more importantly, the Chamber has a recommendation to the voters yet. I am still maintaining an open mind and will wait until the final reports are issued by both groups before I make a final recommendation to the Chamber Board of Directors – who will have the final say on whether or not the Chamber takes a position and, if they do, what that will be. My guess is they will play the role of “educator” and try to pass on the best information available to our members who live and/

or work in the city. I will say, in both cases, in my opinion, they have a high hill to climb to prove we would be better served with changing our form of government. But, again, we should all wait until we hear the reports and see what they say and what logic their recommendation is based upon. Once that is done, the Chamber will either support one of them, oppose both of them, or simply work to educate the voters on both recommendations so they can make their decision based upon fact, not emotion. Changing the form of government should not be done because you do not like the current office holder or because you do not think you can elect people who think like you. It should be based upon fact and logic and what is truly in the best interests of the tax-paying citizens and businesses of Williamsport.

A related topic I want to discuss this week is the negative impact all the local news can potentially have on development activities. The push and pull of what form of government we should have is not the best thing to have in the forefront of the local news since it is based upon what some feel is the failure of our current form, but it is far from the worse. What is much worse is the fighting going on between the different factions on the Water and Sewer Authority and the fight to control it coupled with the Mayor's fight for the City to recoup some of its investment in infrastructure paid for by the City but used by the Authority. Both these issues are tied together – make no mistake about that. I don't know who is right or wrong in this battle,

I do know that regardless of how it comes out, it will cost the taxpayers more money. You can call it a tax or a fee, it can be charged directly by the Authority or indirectly by the City of Williamsport, but the fact remains it will be paid by you and me. And, the charges and countercharges going back and forth are bad for the community.

Perhaps even worse is the way City Council recently treated developers in our community. The recent debacle and what I see as mistreatment of two local developers by members of City Council is bad and, quite frankly, dangerous. I once sat in a meeting with a member of City Council who actually said “Williamsport doesn't trust developers” to a developer's face. While that Councilman has since lost his re-election bid, it is becoming more apparent that maybe he was not alone in his sentiments. And, we are not talking about “out of town” developers.

We are talking about developers who have done a great deal for this city and invested a tremendous amount of resources. I was not at the Council meeting, but if you read the reports in the Sun-Gazette and talk to people who were there, it was not a good day for the city. If you do not think this type of public display hurts the potential for more development in Williamsport, you are mistaken. Developers and companies looking to move here read the local papers and judge how welcomed they think they will be. There is no problem with asking tough questions and wanting good answers, but what apparently took place at City Council is a shame. All developers, especially local developers who have invested a good deal of money in this community already, deserve better. And that's the Chamber View.

Get Connected With Your Chamber!

www.williamsport.org
e-mail: chamber@williamsport.org
Phone: 570-326-1971

Williamsport/Lycoming Chamber of Commerce Staff Main Office - 570-326-1971

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Accepting Applications for Williamsport/ Lycoming Chamber President

About Williamsport/Lycoming Chamber of Commerce

The Williamsport/Lycoming Chamber of Commerce is a county-wide, one stop economic development company comprised of the Chamber, the Industrial Properties Corporation, the Economic and Community Growth Corporation and the Education Foundation of the Chamber. In addition, it is the designated Tourist Promotion Agency for Lycoming County and operates the Lycoming County Visitors Bureau. With over 900 members, the Chamber conducts a variety of programs and services including two Leadership Development programs, an active government affairs program and two community Chambers, the

Montoursville Chamber of Commerce and the Jersey Shore Area Chamber. Headquartered in Williamsport, Lycoming County, in northcentral Pennsylvania, the Chamber was founded in 1885 and has a tradition of serving the city and county. Located in the Home of Little League Baseball and the Little League World Series, the Chamber is a recognized leader in business advocacy throughout Pennsylvania.

About the Position

The President/CEO is the chief executive and administrative officer of the Williamsport/Lycoming Chamber of Commerce and its affiliated organizations. The President is responsible for the day-to-

day operations of the organization and its affiliates. The President is responsible for strategic growth both programmatically and financially; represents the organization with both private and public organizations and the media. The President reports directly to the Executive Committee and Board of Directors.

Qualifications

The qualifications for the President/CEO position include minimum of bachelor's degree, Masters preferred, in the area of association/nonprofit management, business, or public administration from an accredited college or university or equivalent professional experience; minimum of 5 years

executive leadership experience in chamber of commerce, economic and/or community development, association or business management as well as working with a Board of Directors, volunteers and/or members.

Note: Competitive salary and benefits package.

How to Apply

Please send resume and cover letter to Vince Matteo at vmatteo@williamsport.org or by mail at:

Vince Matteo
President/CEO
Williamsport/Lycoming
Chamber of Commerce
102 West Fourth Street
Williamsport, PA 17701

President Transition Timeline (tentative)

June: applications preferred by June 15th
(but will be accepted until suitable candidate is found)

July: phone interviews

August-September: in-person interviews

October: 2nd final round interviews and selection made by 10/20/2018

December: 12/1/2018 new President comes aboard.

Vince assists during transition period.

Mark Your Calendar!

The Leadership Lycoming Operating Committee invites you to attend a graduation breakfast honoring the

Leadership Lycoming Class of 2018

Thursday, June 14, 2018

Williamsport Country Club

800 Country Club Drive, Williamsport

Registration -7:30 am

Program begins at 8:00 am

Reservations are required by June 11, 2018

570-326-1971 or www.williamsport.org

\$20 per person

Class of 2018 Leadership Lycoming Graduates

Joe Balduino, Lycoming College

Matt Beatty, Hope Enterprises, Inc.

Matt Custer, Little League International

Philip Cyrus

Rob Dunkleberger, Lycoming College

Ivy Eldred, Community Services Group

Michelle Finn, Lycoming-Clinton Joinder Board

Jason Fischer, The Muncy Bank & Trust Company

Chad Greevy, Loyalsock Township School District

Coleman Gregory, Larson Design Group

Sarah Kehres, Steinbacher, Goodall & Yurchak

Chris Kenyon, McCormick Law Firm

Laura Klym BLaST Intermediate Unit 17

Chad Larson, Lycoming-Clinton Joinder Board

Katie Mackey, Pennsylvania College of Technology

Jeff McGinness

Amber Morningstar, YWCA Northcentral PA

Jackie Oliva Strus, River Valley Health & Dental Center

Kate Reese, Baker Tilly

Sam Sawyer, UPMC Susquehanna

Brian Schurr, Pennsylvania College of Technology

Stephanie Steinbacher, UPMC Susquehanna

Davis Swift, Camp Susque

Daryle Walton

Welcome New Chamber Members!

Fox Rothschild LLP
Ms. Kristen Schneck
31 South Main Street
Muncy, PA 17756
(412) 391-1334
www.foxrothschild.com
Attorneys

JB Auto Service Center LLC
Ms. Corinne Waldman
208 Fleming Street
South Williamsport, PA 17702
(272) 202-3180
Automobile Parts and Service

Jersey Shore State Bank - Muncy
Mr. Michael Shortall
3081 Route 405 Hwy
Muncy, PA 17756
(570) 308-3602
www.jssb.com
Banks/Financial Services

JPW Industrial Ovens & Furnaces - Williamsport
Mr. Mike Jameson
3607 West Fourth Street
Williamsport, PA 17701
(570) 995-5025
www.jpwdesign.com
Manufacturing

Peg and Bill's Diner II
Mr. Tony Brown
1410 Memorial Avenue
Williamsport, PA 17701
(570) 322-8008
Restaurants/Cafes/Taverns

Sheetz, Inc.
Mr. Joseph Sheetz
5700 Sixth Avenue
Altoona, PA 16602
(814) 941-5251
<http://www.sheetz.com>
Convenience Stores

Watkins Glen International
Mr. Jose Cervantes
2790 County Route 16
Watkins Glen, NY 14891
(607) 535-3323
www.theglen.com
Entertainment/Arts/Amusements & Recreation/Sports

Interested in joining the Chamber? Call Taryn Mueller at (570) 326-1971 or apply online at: www.williamsport.org

Chamber Members.....

Looking for a new way to showcase your business? Then consider being the host of a Chamber PM Exchange!

Application Deadline is September 14, 2018.

Watch for the flyer in your Member Marketplace mailing and E-updates or call the Chamber at 570-326-1971.

Upcoming PM Exchanges...

Dunkled Acres
-Weddings in the Woods-
Thursday, June 14, 2018
5:00-7:00pm
1009 First Fork Road, Jersey Shore

We are a Celebration Venue. We have a beautiful barn able to host 225 people, as well as 65 acres of outdoor settings. Perfect for Weddings, Reunions and other gatherings. Come out and see what we have to offer and enjoy the evening while networking with fellow Chamber members.



Lundy Construction
Thursday, June 28, 2018
5:00-7:00pm
200 Arch Street, Williamsport

Join us as we celebrate our family business, now in its third generation of Lundy family ownership. Come see our family business and enjoy an evening of good food, cold drinks, an open house of our facility and visit with new and old friends.



Valley View Rehab & Nursing Center
Thursday, July 12, 2018
5:00 - 7:00 pm
2140 Warrensville Road, Montoursville

Join us as we celebrate 25 years of excellent rehabilitation and nursing care. Come see our modern facility set among rolling hills on the outskirts of Williamsport. We offer skilled nursing and rehab care for 163 residents at various levels of medical need. We also have Woods' Edge Independent Living, senior living at its best. Network with fellow Chamber members in our beautiful courtyard and see what Valley View Rehab & Nursing facility can offer you.



Call the Chamber of Commerce today at (570) 326-1971 or visit www.williamsport.org to make your reservations.

For a complete list of upcoming Chamber events, visit www.williamsport.org.

PM Exchanges

New Trail Brewing Company Hosts PM Exchange



Thank you to New Trail Brewing Company for inviting the Chamber members to sample delicious beer at their brewery in Newberry. A Certificate of Appreciation was presented by Sandy Spencer, Membership Development & Retention Committee to Charles Imbro, owner of New Trail Brewing Company.

Bush House Estate/Montoursville Chamber of Commerce Hosts PM Exchange



Thank you to Bush House Estate and the Montoursville Chamber of Commerce for inviting the Chamber members to experience their recently renovated home for special events & member businesses associated with the Montoursville Chamber. A Certificate of Appreciation was presented to Carmen Bush, owner of Bush House Estate by Will Daniels, Montoursville Chamber Chair.

THINK ABOUT ENERGY BRIEFING

WEDNESDAY JUNE 20 WILLIAMSPORT, PENNSYLVANIA

Presentation and Discussion with Tom Pyle



THOMAS PYLE

Please join the Williamsport/Lycoming Chamber of Commerce on **Wednesday, June 20 from 11:30 a.m. to 1 p.m.** at the **Holiday Inn Williamsport** for a Think About Energy Briefing featuring Tom Pyle, president of the American Energy Alliance (AEA), as well as president of the Institute for Energy Research (IER).

In addition to his roles with AEA and IER, Tom also led President Trump's Transition DOE Agency Action Team.

AEA engages in grassroots public policy advocacy concerning energy and environmental policies. IER conducts intensive research and analysis on the functions, operations, and government regulation of global energy markets. Recent IER analysis includes, "Pennsylvania's Phenomenal Increase in Natural Gas Production," available at <http://IERDC.org>.

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AGENDA: JUNE 20, 11:30AM - 1PM		REGISTRATION
11:30AM	REGISTRATION & NETWORKING	PLEASE VISIT WWW.WILLIAMSPORT.ORG OR CALL THE CHAMBER AT (570) 326-1971 TO REGISTER.
12PM	LUNCH & PRESENTATION	Cost: \$10 - Member \$15 - Non-Member
1PM	PROGRAM CONCLUDES	

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Interior Design, a Companion to the Home

By CARA MORNINGSTAR
morningstar@gazette.com

After serving the area for over 20 years in premium quality interior design, Timeless Furniture and Interiors will be relocating to 1,500 square feet, at the corner of Pine Street and Little League Boulevard in the city.

The company will be having a grand opening celebration during First Friday festivities from 5 p.m. to 8 p.m. Only

"I like the location because we're easily accessible. People know where that is," said Michel Chiffer, co-owner. "It's more downtown, but it's not in the hard to find parking area. We'll have a whole parking lot."

He said it makes things easier for the deliveries and the drivers to bring in furniture.

"Both vendors and outgoing deliveries to homes will be better. We try to make the delivery experience amazing," he said. "You've got to get that Fwow experience, so deliveries are an important part of that."

Chiffer co-owns the company with Carol Lower.

"He handles the business and financial matters ... He is the backbone of Timeless. He is the rock," he said. "He keeps us all together."

Originally from the Leavertown area, he said Williamsport was the perfect place for him to start up a business.

"I've been in the interior design business for a long time ... I didn't want to move too far away from home," he said. "This town needs good furniture. It needs good design. It needs someone who can take your space and put it into a plan that makes sense."

He said it's important to keep an entire room in mind when designing instead of picking individual pieces.

"You don't build a house without a plan. You rarely get on a plane without thinking about where it's supposed to land. You know where you're going when you get on," he said. "When you start a room, you should know how it's going to look before you start buying pieces."



PHOTO PROVIDED

Timeless Furniture & Interiors is located at the corner of Pine Street and Little League Boulevard at 1,500 square feet.

Having a plan in mind is a breath of fresh air to so many people who buy an individual piece only to find it doesn't fit in the space they need.

"We put the whole room together in the plan, even if you just want a piece of furniture ... I still want to see where that chair is going to go," he said. "Then, I can measure space, find the right chair and find the right look."

They can put things together, keep them and wait until the time is right to move forward with each piece.

"We'll put it into the plan, and then whenever you're ready, we'll proceed," he said.

While the typical clientele for interior design may be considered more high end, they can meet needs for a budget, too.

"Our typical clients are anyone who needs help finding the right pieces for their house.

We can work within most any budget, and we've got financing," he said. "We've got options."

He said there are plenty of high quality, high end products, but there are many that are more affordable without sacrificing quality as well.

"I also felt it very important to bring in some middle of the road lines that are not an arm and a leg, not really expensive, but are still very good quality," he said. "You can get some furniture that's going to last but are still very, very reasonably priced."

For more information, call 717-326-0532

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(l-r) Jason Fink, Chamber Executive Vice President; Diane Dorner, Manager; Michelle Seville, General Manager; Gary Chrisman, and Max Fink

Edward Jones - Jonathan Saylor
1020 Commerce Park Dr. Suite 8A, Williamsport



(l-r) David, Denise, Danielle and Jonathan Saylor, Financial Advisor; Vince Matteo, Chamber President/CEO

JPW Industrial Ovens & Furnaces
3607 West 4th St., Williamsport



(l-r) Tom Marino, Congressman; Vince Matteo, Chamber President/CEO; Tony Mussare, Lycoming County Commissioner; Nathan Thomas, Plant 1 Shop Foreman; Mike Paternostro, JPW Vice President; Chelsea Brothers, Junior Accountant/Buyer; Mike Jameson, JPW President; Gabriel Campana, Mayor of Williamsport; Jack McKernan, Lycoming County Commissioner; Don Lundy, Lundy Industrial Realty

Edward Jones - David Tanney
1024 Washington Blvd., Williamsport



(l-r) Wendy Martin, Sr. Branch Office Administrator; Vince Matteo, Chamber President/CEO; Patricia Jezick, Sr. Branch Office Administrator, David Tanney, Financial Advisor and Kelly Heckman

WAT a Division of South Jersey FCU
1935 East 3rd St., Williamsport



(l-r) Vince Matteo, Chamber President/CEO; Ernie Huggard, CEO; Veronica Paige, AVP of Operations; Joccola Thomas, AVP Business Development and Joe Luke, Manager

Missed a Chamber Connection newsletter?

You can visit our website, www.williamsport.org and click on the Chamber Connection box.

Or you can search for the Williamsport/Lycoming Chamber of Commerce on Facebook and look in our albums. There you will find past Chamber Connections.

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(570) 666-3748
<http://artisanhearing.com>

Zartman Construction Celebrates 18th Anniversary, It's All About

rom age

The company, located on an 80-acre site at 1111 Point Township Dr., Northumberland, employs more than 100 people.

David Zartman and his son, Dan Zartman, who serves as project manager, noted that the company is busy these days.

With the the onset of summer, construction work can only be expected to pick up.

And that's good news, following the long winter and wet spring which somewhat slowed down business.

"We put on about 100 field guys in the spring," David Zartman said.

During any one week, the company may be digging into 100 jobs.

"I'd like to think of us as the clients' contractor, largely because of all the repeat business we have," Dan Zartman said.

One of Zartman's big jobs under way is the construction of a new academic building at Bucknell University.

And some of the company's biggest clients have been Bucknell as well as Weis Markets.

A recent project included construction of the Miller Center, a fitness facility in Lewisburg.

While most of Zartman's jobs are in the region, the company does step out of the area for work.

Recent construction work has included the building of marijuana dispensaries in Carlisle and Gettysburg.

"Most of our work is in a 100-mile circle," David Zartman said.

Over the years, the company has been involved in diverse construction work.

On a wall of a small conference room at Zartman headquarters, the father-son pair pointed out some of those projects.

They have included the erection of the roller coast-

er at Knoebel's Amusement Resort and an airport traffic control tower.

Zartman also did renovations for the Speedwall Bridge Dam in Titus.

"We did all the concrete work on that," David Zartman said.

He called buildings the company's specialty.

"We are looking to do more metal fabrication," Dan Zartman said.

David Zartman said the construction industry poses its challenges.

"You never build the same thing twice," he said. "You have to adopt to conditions. You have to be nimble to what happens on the job site."

There's also the task of managing the jobs.

Most recently, Zartman launched Clear Rental, the company's tool rental division.

Generators, ladders, loaders, saws, trailers, chippers, trimmers, and heaters are among the equipment available.

Zartman Construction is central Pennsylvania's full-service general contractor.

Whether you need a new building, a renovation or structural repairs, we will work with you to find a solution.

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Leadership Lycoming, the Environment and Energy

The Leadership Lycoming trip to the landfill was definitely an eye-opener, as some put it. After a tour through the recycling center, the class was taken out in the midst of the landfill. Standing in the open while garbage trucks emptied their contents was definitely front row viewing. They learned so much about recycling and the landfill.

The class traveled to Panda Patriot where they were shown a powerpoint presentation on how the plant came to be. Joe Lloyd, Vice President of Operations, led the discussion on what Panda Patriot is and how it works. Really interesting! After a walk through to see just how everything works with minimal staff, the class was treated to a pork barbecue lunch. Very educational and interesting!

Next, the class headed to Lycoming Engines for a tour, which was equally in-

teresting. Thank you to the tour guides for taking time out of their day to show us around.

As part of the environment, the class met with Alice Trowbridge and Corey Ellison from Susquehanna Greenway Partnership for a presentation on what SGP is and does for our community. Then they headed to the River Walk for more information on the environment along the way. After a brief discussion from Alice and Corey, the walk ended just before the dam and the class continued on their way.

Thank you to our sponsors, LL Class of 2017, Chief Oil & Gas, IBG Business, and Range Resources.

Thank you Stephanie Steinbacher, UPMC Susquehanna and Chris Kenyon, McCormick Law Firm for being class reporters.



(l) The Class of 2018 learns more about the landfill and the co-gen plant.

Leadership Lycoming is on Facebook!
Like us AND STAY UP TO DATE WITH THE LATEST NEWS AND EVENTS



(r) Joe Lloyd and his team gave the class a tour of Panda Patriot Power Plant in Montgomery.



www.leadershiplycoming.org



(l) Alice Trowbridge and Corey Ellison, of Susquehanna Greenway Partnership, share about the River Walk.



The class started the day with a tour of the Lycoming County Landfill & Recycling facilities with Michael Hnatin, Lauren Strausser & Donny Hassenplug.

Interested in joining the Chamber?
For more information, call the office at (570) 326-1971 or apply online at: www.williamsport.org

Member Renewals

Received between April 30th and May 30th

Thank you to our renewing members.
We do appreciate your membership and involvement in the Chamber!

Members 10 - 18 Years

Edler's Sanitary Hauling
FOX Sports Williamsport
Franco's Lounge, Restaurant & Music Club
jBH3 Architects
Susquehanna Computer Innovations, Inc.

Members under 10 Years

ACES North America
Bonner Sports and RV
Cabot Oil & Gas Corporation
Christian D. Calehuff LLC
Family Practice Center, PC
Family Promise of Lycoming County, Inc.
Heritage Springs Memory Care Inc.
Liberty Lodge
Mellon Certified Restoration
Park Place, LLC
RETTEW Associates, Inc.
TownePlace Suites by Marriott
Weaver Wireless Consultants, LLC
Weis Markets- River Avenue

Chamber Members...

Do you have a new business, location or special occasion for your company?

Are you interested in a ribbon cutting or open house?

Contact Taryn Mueller at the Chamber of Commerce for more information at 570-320-4209.

14th Annual *Grand Slam* PARADE Wednesday August 15



Watch for our announcement in July to see the Hall of Fame baseball player joining us as this year's parade Grand Marshal.

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SMALL BUSINESS

Credit processing, it- a personalized touch

Williamsport Sun-Gazette, June 2018

() mor g ar ga)e e om

Merchants' Credit Processing Service of Central PA opened a new office in downtown Williamsport this year at W. Burth.

Their central office, located at 1800 Abel St., Lew Berlin, has been processing credit for the area since 1988.

Art Heberman, owner, came to the area in 1988 from Brooklyn, New York, and thought it was a great place to establish a business.

His business style fits in with the local, hometown feel of the central Pennsylvania area.

"As far as our business, we have one goal - save them money. If we can't save them money, why would anybody make a switch in their credit card processing?" he said. "Yes, we provide wonderful service, but we will take a look. No matter what we have to do, we will save them money."

He said they make sure their clients get the best rates.

"Even to the point where we barely make any money," he said. "There's so much competition out there that we've got to supply rates that are credible."

He keeps the small town feeling in the central office, as the main office is 100 steps from his personal home.

Workers often eat homemade meals prepared by his wife for lunch.

The atmosphere in the establishment is friendly, even with a laid back "WiBard of OB" feeling as the path to the office, a green yurt building, is a yellow brick road.

"It's really, really comfortable," he said. "We love it ... It's really good. We try to even bring the customers into that family environment."

They offer Visa, Mastercard, Discover and American Express.

While they work for many local businesses, they also work with over 1000 campgrounds with their credit processing.

He owes the amount of business the company does to their personal service.

"There are thousands and thousands that sell the exact same thing. It's not like having a product that may have a nuance to it ... Or something that is different that they can do," he said. "Mostly, it's the same thing. Oh, it's all about service."

He said more often than not, clients are given some 24-hour number to call where no one answers when there are problems.

"It's not them. It's a professional service. Most of the time, if they're busy enough ... You hear, 'I'm sorry, all operators are busy,'" he said.

Having a customer in person when a merchant is trying to sell an item but can't because there's some unknown problem with the credit card processing can lose business and create problems for those merchants. It's important to have someone available who can answer questions and troubleshoot problems.

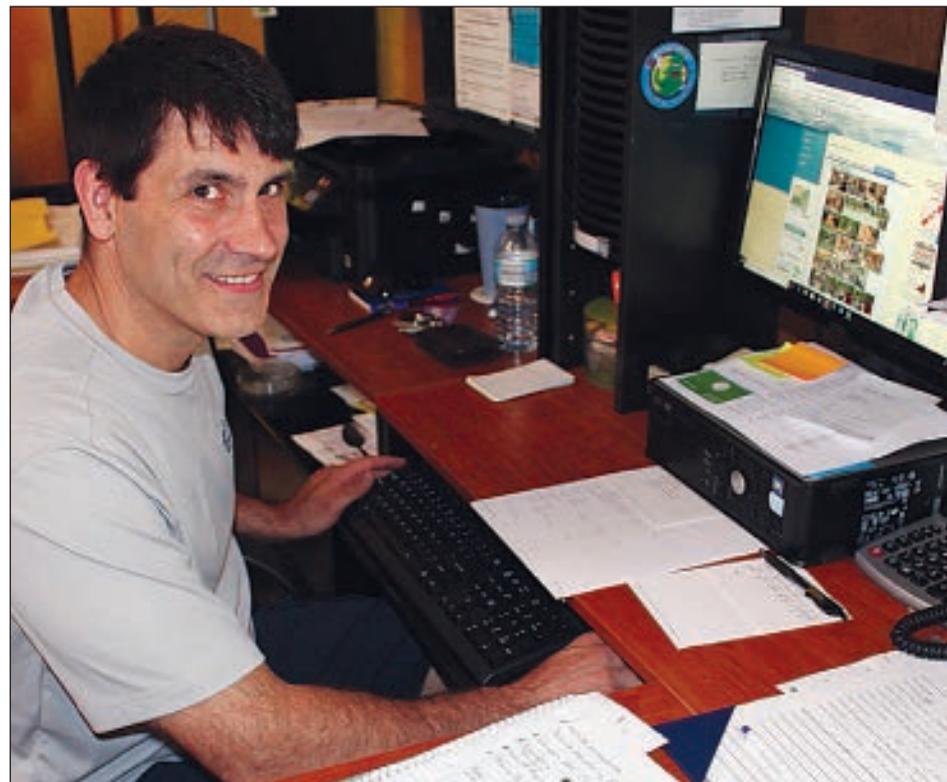
"Sometimes we can solve the problem right away," he said.

The most common problem is having a storm that might mess up the machine and requires it to be unplugged and plugged back in.

"Just like a computer, something can go wrong, and you reboot it," he said. "That's an easy one."

Other problems can happen that they can troubleshoot and help people figure out so they can continue conducting their own businesses.

They are hopeful to continue expanding the business, particularly those who may be looking for a position in the Williamsport office.



Art Heberman, owner of Merchants' Credit Processing Service of Central PA, 1800 Abel St., Lew Berlin. He also has a home office location at 100 W. Court St., Williamsport.

"We always are looking for talented people," he said.

For more information, visit www.mcpsofcentral-pa.com or call 800-692-6217

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CHAMBER connection

NEW MEMBER

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Like almost any prospective business owner, Jennifer Pryor knew she was taking a chance when she launched Kasha Center for Holistic Medicine.

But she felt a medical practice offering an array of medical services and therapies not readily available for many people in the area was overdue.

“Some people still look down on unconventional medicine,” she said. “We are taking a leap of faith.”

So far, Pryor said people are coming for the different treatments and educational programs offered.

Pryor, a medical physician, heads up the small holistic practice at 1000 E. Third St., Williamsport, which includes a nurse practitioner.

Holistic, often confused with alternative medicine, is care that provides for the whole person — mind, body and spirit.

Treatments include everything from primary care, occupational and physical therapies to lymphatic drainage reiki and healing energy.

“We have been doing yoga from the beginning,” she said.

Educational sessions covering holistic topics are offered too as well as nutritional consultations.

“We have a men’s group we are going to be starting,” she said. “We are inviting people to come out and speak. We are trying to get as many people involved as we can.”

An on-site retail store offers products supporting healthy lifestyles.

Pryor said the store serves as a complement to FreshLife, a natural food and wellness store, located next door.

She noted that it’s the only area holistic center accepting insurance.

Overall, the business has been a big undertaking.

“It’s way bigger than I thought it would be,” she said. “There is no way to control all the details. There have been surprising bonuses. It’s bringing the right people together.”

Early on, Pryor worked with the Rock Haven University Small Business Center to help get started.

Prior to that, she did a lot of research on her type of business.

Still, as with any business start-up, there was that learning process.

“There have been the usual bumps we had to work through,” she said. “Overall, we are on track. It’s definitely more complicated than I thought it would be.”



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Lycoming County Visitors Center

NEW HOURS

Sunday	11:00am	to	3:00pm
Monday	9:00am	to	5:00pm
Tuesday	9:00am	to	5:00pm
Wednesday	9:00am	to	5:00pm
Thursday	9:00am	to	5:00pm
Friday	9:00am	to	5:00pm
Saturday	9:00am	to	3:00pm

Follow us on
Facebook!

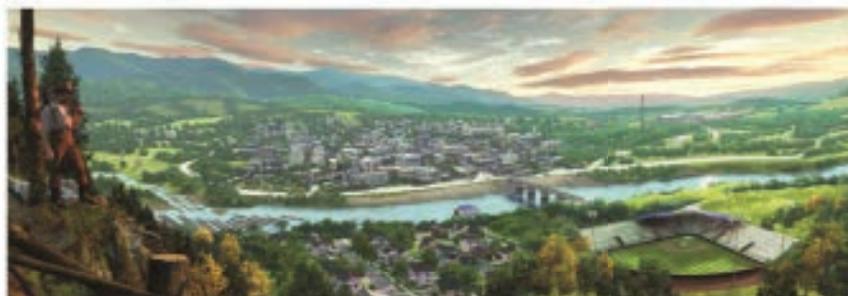


Lycoming
County
Visitors Bureau

Williamsport/Lycoming Chamber of Commerce

Limited Edition

"DAWN of a NEW ERA"



A beautiful addition to any office, this art depicts the wonders of the past, present and future of Lycoming County.

Size: 36" x 18.5"

Double Archival Matte

Genuine Hardwood Molding

Conservation Glass

Die Struck WLCC Medallion Mounted in Matte

SPECIAL SALE PRICING

\$50.00



Call the Chamber office or stop in during normal business hours at 102 West Fourth Street, Williamsport to see a sample piece or pick up your print. Any questions, call 570-326-1971 or email chamber@williamsport.org.



You're invited...

to join the online, Members-Only, information center!

Create your
Account

Login Name:

Password:

Repeat Password:

Password recommendations:

- Contain at least 12 alphanumeric characters
- Contain both upper and lower case letters
- Contain at least one number
- Contain at least one special character
- Never use a password from the previous 4 passwords

Powered by
 GrowthSpace
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The Williamsport/Lycoming Chamber of Commerce has gone live with ChamberMaster, our new Membership Database. Chamber members were originally emailed May 1st, inviting them to create their personal login and password for the Member Information Center.

All of our events, communication and information is being processed through this new database. Please check your inbox for a second email inviting you to create your login and password with the subject line: "Create Your Login for the Chamber of Commerce". Please click the link in the email and register! (If you have already done so, please disregard this flyer.)

The response from members about the new database has been overwhelmingly positive:

"ChamberMaster is awesome. Registered for an event.

Could add it right to my Outlook calendar. And registration was smooth. Very impressed."

-Williamsport/Lycoming Chamber of Commerce Member

If you have any questions, please contact the Chamber at (570) 326-1971 or chamber@williamsport.org.

Revolving Loan Fund

The Industrial Properties Corporation, Williamsport/Lycoming Chamber of Commerce and the City of Williamsport are committed to assisting small businesses with their economic development projects. From building renovations, expansion/working capital to equipment purchases, the Revolving Loan Program can provide the finances you need to increase business and ensure economic prosperity.

Information and applications are
available online:

www.williamsport.org

For more information please contact:

Nancy J. Eischeid, CPA, Vice President & Chief
Financial Officer

Williamsport/Lycoming Chamber of Commerce

Phone: (570) 320-4206

Email: neischeid@williamsport.org

Chamber recognizes high school students

The Education Committee of the Williamsport/Lycoming Chamber of Commerce would like to recognize the following students for being chosen as the Student of the 3rd Quarter for their high school and for their hard work and achievements. Congratulations!



Alyssa Ficacci - Loyalsock Township School District



Anne Rosenow - Williamsport Area School District



Chloe Dodge - South Williamsport Area School District



Jaelyn Woods - Montgomery Area School District



Kade Heckel - East Lycoming School District



Madesyn Brelsford - Muncy Area School District



David Tomb - Jersey Shore Area School District



Jacob McDonald - Montoursville Area School District



Noah Persun - St. John Neumann Regional Academy

Montoursville Street Banner Order Form

EARLY BIRD SPECIAL

\$25 DISCOUNT

(discount period through June 30, 2018)

Enjoy Williamsport

Example Only

Keystone Staffing

The Montoursville Chamber of Commerce is coordinating street banners again to help bring pride to our Borough and recognition to our businesses.

50 street banners will be available for sale. Banners will be hung throughout the Borough. You have the opportunity to purchase a banner at a discount price. The cost includes the option of displaying your company name AND/OR logo. Logos can be displayed at no additional cost.

Part of the proceeds will go to the Montoursville Art Department in recognition of a student rendition as well as other community projects. Designs will be shown at a later date.

Contact Name _____ Phone Number _____

Company _____

Address _____ Email address _____

Number of Banners _____ Design: Logo Only _____ Company Name Only _____ Both _____
(If using logo, Photoshop or Adobe Illustrator format must be submitted)

Discount Total: Members/Non-Profit @ \$250 each _____ Non-Members @ \$225 each _____

Payment: Credit Card _____ Check Enclosed _____ Invoice _____

MC _____ Visa _____ Discover _____ AmEx _____ CC Number _____

Exp. Date _____ CVV _____ Authorized Signature _____

Email address for receipt _____

Return to Williamsport/Lycoming Chamber of Commerce, 162 West Fourth Street,
 Williamsport, PA 17761 or Fax to 570-321-1209
 *Please send logos to: sjones@williamsport.org

**Chiropractic Care by David G. Wascher, DC, PC
Wascher's Chiropractic Center**

Want To Understand CHIROPRACTIC?

There are many of these 7 simple principles:

- Your body is under the control of the brain and nervous system as long as you are alive.*
- Your brain is protected by the skull, and your spinal cord is protected by the spinal column.*
- Spinal bones move out of normal alignment and interrupt your normal nerve flow.*
- This disruption of normal nerve flow is referred to as a vertebral subluxation.*
- It is vital to know that subluxations can be silent, causing problems long before symptoms occur.*
- Chiropractors find subluxations, and by performing a spinal adjustment, facilitate a return of normal nerve supply.*
- Normal nerve supply results in a greater expression of LIFE for you!*

Read more articles by Edward Jones, D.C.

Remember that good health is the best kind of health insurance. See your Doctor of Chiropractic for a consultation. The views expressed in this article may not necessarily be those of the Williamsport/Lycoming Chamber of Commerce.



BREWFEEST

A CELEBRATION OF CRAFT BEER

Saturday, July 28, 2018

2 DIFFERENT TASTING SESSIONS:

12:00PM - 3:00PM

4:00PM - 7:00PM

Downtown Williamsport, Pine Square Courtyard

PURCHASE TICKETS • MORE INFORMATION • QUESTIONS GO TO:
[HTTPS://TICKETS.BEERFESTS.COM/EVENT/BILLTOWN-BREWFEEST](https://tickets.beerfests.com/event/billtown-brewfest)
 OR CALL 800-358-9900



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